

**\*\*COMPLETE THIS FORM TO INITIATE SUPPLIER SCOUTING\*\***  
**MEPNN Supplier Scouting Opportunity Synopsis**

Cork Grips

Item to be Scouted

60 days

Opportunities will be posted for 30 days unless specified

Please describe the item application/ the end use of item.\* Provide the item number if applicable: (N95 Mask vs Protective Mask).

These are grips to be applied to walking poles.

2022-026

Supplier Scouting Number (NIST MEP use)

Scouting customer/product [NAICS Code](#), if known

|                               |   |  |
|-------------------------------|---|--|
| <b>TECHNICAL INFORMATION:</b> | <b>1. Supplier Information</b>  | <b>a. Type of supplier being sought*</b>   |
|                               |   | <input type="checkbox"/> Manufacturer <input type="checkbox"/> Contract Manufacturer <input type="checkbox"/> Distributor<br><input checked="" type="checkbox"/> Other <u>Machinery to manufacture item if possible.</u>   |
|                               | <b>2. Summary of Technical Specifications and Performance Requirements:</b>   | <b>b. Reason for scouting submission*</b>  |
|                               |   | <input type="checkbox"/> 2 <sup>nd</sup> Supplier <input type="checkbox"/> Price <input checked="" type="checkbox"/> Re-shore <input type="checkbox"/> Past supplier no longer available<br><input type="checkbox"/> New Product Startup<br><input type="checkbox"/> Other _____ |
|                               | <b>a. Describe the manufacturing processes (elaborate to provide as much detail as possible).*</b>  |  |
|                               | Compression molding cork components using steam, cork granulate and epoxy. A mold needs to be created for each application, in this case a cork grip for hiking pole with a plastic insert (cork over mold) |  |
|                               | <b>b. Provide dimensions / size / tolerances / performance specifications for the item.*</b>  |  |
|                               | Grip is 9"x1.5"2"   |  |
|                               | <b>c. List required materials needed to make the product, including materials of product components.*</b>   |  |
|                               | Nylon inset (Injected molded by a 3rd party factory), cork granulate (recycled, by Recork), epoxy   |  |

|                       |   |  |
|-----------------------|---|--|
|                       | 2. Summary of Technical Specifications and Performance Requirements cont: | d. Are there applicable certification requirements? * <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No<br>Please explain            |
|                       |   | Must must be built to Class 2 IPC standards. Some boards need to be built using a lead free processes.   |
|                       |   | e. Are there applicable regulations? * <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No<br>Please explain                           |
|                       |   | N/A  |
|                       |   | f. Are there any other standards, requirements, etc.? * <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No<br>Please explain          |
|                       |   | N/A  |
|                       |   | g. Additional Comments: Is there other information that would impact the item's performance or usefulness? Please explain.                             |
| BUSINESS INFORMATION: | 3. Volume and Pricing   | 3a. Estimated potential business volume (i.e., # Units Per Day, Month, Year) *:<br>potentially up to 10,000 per year.                                  |
|                       |   | b. Estimated target price / unit cost information (flexible and negotiable <u>not</u> accepted) *:<br>Less than \$8 per unit, preferably close to \$4. |
|                       | 4. Delivery Requirements:   | a. When is it needed by? (Immediate, 30 Days, 6 months, etc.) *<br>as soon as reasonably possible  |
|                       |   | b. Describe packaging requirements (i.e., individually/group packaging) *<br>No special instructions   |
|                       |   | c. Where will this item be shipped? *<br>Portland, Oregon  |
|                       | 5. Additional Comments:   | Is there other information you would like to include?  |
|                       |   |  |

Photos or diagrams of the item (helpful but not required).

