

## \*\*COMPLETE THIS FORM TO INITIATE SUPPLIER SCOUTING\*\*

### MEPNN Supplier Scouting Opportunity Synopsis

- \*The submitting organization (MEP Center, requesting company, federal/state agency) agrees to notify NIST MEP of the status of actions taken as a result of this scouting instance within 30 days after receiving a results report. Notification should be via email to [scouting@nist.gov](mailto:scouting@nist.gov), indicating the following:
- Contact with matches identified in report complete and supply contract awarded, process complete
  - Contact with matches identified in report complete and no supply contract awarded, process complete
  - Contact with matches identified in report complete and supply negotiations underway, process in progress
  - Contact with matches identified in report underway; supply negotiations not yet begun; process in progress
  - Contact with matches identified in report not yet begun, process in progress
  - Contact with matches identified in report will not occur within the next 6-months, process complete

**INSERT ITEM NAME HERE**

\_\_\_\_\_ days

Opportunities will be posted for 30 days unless specified

Item to be Scouted

Please describe the item application/ the end use of item.\* Provide the item number if applicable: (N95 Mask vs Protective Mask).

*Ex: What is it used for? What does the company need it for? For additional guidance....*

\_\_\_\_\_

Supplier Scouting Number (NIST MEP use)

\_\_\_\_\_

Scouting customer/product [NAICS Code](#), if known

<b>TECHNICAL INFORMATION:</b>	<b>1. Supplier Information</b>	<b>a. Type of supplier being sought*</b>
		<input type="checkbox"/> Manufacturer <input type="checkbox"/> Contract Manufacturer <input type="checkbox"/> Distributor <input type="checkbox"/> Other _____
	<b>2. Summary of Technical Specifications and Performance Requirements:</b>	<b>b. Reason for scouting submission*</b>
		<input type="checkbox"/> 2 <sup>nd</sup> Supplier <input type="checkbox"/> Price <input type="checkbox"/> Re-shore <input type="checkbox"/> Past supplier no longer available <input type="checkbox"/> New Product Startup <input type="checkbox"/> Other _____
		<b>a. Describe the manufacturing processes (elaborate to provide as much detail as possible).*</b>
		<i>Ex: injection molding, metal casting, electronic assembly;</i>
<b>b. Provide dimensions / size / tolerances / performance specifications for the item.*</b>		
<i>Ex: 16" x 9" sheets; clearance of .005mm;</i>		
<b>c. List required materials needed to make the product, including materials of product components.*</b>		
<i>Ex: Steel plate and rivets; High Density Polyethylene</i>		

BUSINESS INFORMATION:	2. Summary of Technical Specifications and Performance Requirements cont:	d. Are there applicable certification requirements? * <input type="checkbox"/> Yes <input type="checkbox"/> No Please explain <i>Ex: Needs to be compliant with Underwriters Laboratory certifications.</i>
		e. Are there applicable regulations? * <input type="checkbox"/> Yes <input type="checkbox"/> No Please explain <i>Ex: Needs to be compliant with FDA regulations; For additional guidance...</i>
		f. Are there any other standards, requirements, etc.? * <input type="checkbox"/> Yes <input type="checkbox"/> No Please explain <i>Ex: Needs to be compliant with ASME, IEEE; For additional guidance...</i>
		g. Additional Comments: Is there other information that would impact the item's performance or usefulness? Please explain.
BUSINESS INFORMATION:	3. Volume and Pricing	3a. Estimated potential business volume (i.e., # Units Per Day, Month, Year) *: <i>Ex: 20 units per week, 150 per month, 5000 units per year;</i>
		b. Estimated target price / unit cost information (if unknown, explain) *: <i>Ex. \$x.xx per unit, bundle, group;</i>
	4. Delivery Requirements:	a. When is it needed by? (Immediate, 30 Days, 6 months, etc.)* <i>Ex: Immediate, 2 weeks, 3 months, etc.</i>
		b. Describe packaging requirements (i.e., individually/group packaging)* <i>Ex: Individually wrapped, palletized, groups of 5;</i>
		c. Where will this item be shipped? * <i>Ex: city, state; For additional guidance...</i>
	5. Additional Comments:	Is there other information you would like to include?

Photos or diagrams of the item (helpful but not required).

Prepared By Dan Ruth  
 Email druth@sonomatech.com  
 Created Date 8/30/2022  
 Bill To Name Ron Waschmann  
 Bill To US EPA - Pacific Ecological Systems Division  
 200 SW 35th St.  
 Corvallis, Oregon 97333  
 United States

Name Ron Waschmann  
 Email waschmann.ron@epa.gov  
 Quote Name USEPA Pacific Ecological Systems Division -  
 AE33\_2208S.004  
 Ship To Name Ron Waschmann  
 Ship To US EPA - Pacific Ecological Systems Division  
 200 SW 35th St.  
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 United States

Product					
Product	Product Code	Line Item Description	Quantity	Sales Price	Subtotal
Aethalometer Model AE-33	AE-33	Includes: 1 roll filter tape and 1 cartridge filter installed in instrument, static dissipative sample tubing (3 m), insect and water trap, flow and leak-test calibration pad, power supply cable, basic fittings set, null modem serial cable, USB manuals	1.00	\$29,600.00	\$29,600.00
PM2.5 inlet	4110		1.00	\$1,475.00	\$1,475.00
Neutral Density Optical Filter validation kit	7662	Recommended Accessory	1.00	\$1,680.00	\$1,680.00
Filter Tape for AE-33/AE-43	8060	Consumable Supplies	6.00	\$230.00	\$1,380.00
Cartridge filter	8072	Consumable Supplies	1.00	\$30.00	\$30.00
Static Dissipative flexible inlet tube, price per m	4997	Recommended Accessory	8.00	\$17.00	\$136.00

Subtotal	\$34,301.00
Discount	5.00%
Total Price	\$32,585.95
Grand Total	\$32,585.95

### General Terms

\* The cost estimate does not include Sales tax and Delivery charges, which will be calculated additionally in the final invoice. The equipment will be shipped from Petaluma, CA, and the delivery charges will be calculated based on shipping costs to the destination. Sales tax is calculated according to the equipment's destination address.

**Shipping Method:** UPS | **Shipping Date:** 4 - 6 Weeks ARO

**PAYMENT TERMS:** Net 30 days

**VALIDITY:** This quotation is valid for 90 days.

**DELIVERY:** Shipment date shown above is an estimate made at the time of the quotation. Accurate delivery information will be given at the time an order is received and confirmed.

**TAXES:** If applicable, taxes and fees will be added. If you have tax exempt status or other exemptions, please provide your certificate of exemption with your order and we will apply those exemptions before issuing the final invoice.

**WARRANTY:** All of our products are warranted for a period of one full year from the date of receipt.

**EXPORT RESTRICTION:** Unauthorized export of products outside of buyer's country is prohibited and will also void our warranty.

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 Email waschmann.ron@epa.gov  
 Quote Name USEPA Pacific Ecological Systems Division - TCA08\_2208S.005  
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Product					
Product	Product Code	Line Item Description	Quantity	Sales Price	Subtotal
Total Carbon Analyzer TCA-08	TCA-08	Includes: 1 set of Analytical Chambers; PM2.5 SharpCut Cyclone Inlet (BGI model SCC-3.495, 2.5 µm cut @ 16.7 LPM flow); inlet tubes and fittings kit; 1 Denuder Assembly; 1 pkg./25 Quartz Fiber Filters; 1 Carbon Capsule filter; 1 Cartridge Filter; tweezers	1.00	\$35,600.00	\$35,600.00
GMX 300 - MET sensor	5530	Temperature, humidity, pressure (includes Gill communication cable)	2.00	\$1,625.00	\$3,250.00
Annual Consumables Kit for TCA	3610	2x M8013 Quartz Filters, 47 mm, 25 pcs; 12x M3456 VOC Denuder cartridge; 1x M8072 Cartridge Filter; 2x TCA08 9 03 002 Whatman 6704-7500 Carbon Cap 75 Capsule	1.00	\$2,545.00	\$2,545.00
TCA08 Calibration Filters set	8083	TCA08 Calibration Filter Set 8mm- Ambiental	1.00	\$475.00	\$475.00
Tube 14x2-1000	TCA08 0 03 015	1 m long sampling tube	6.00	\$110.00	\$660.00
Tube 14x2-500; 0.5 m long sampling tube	TCA08 0 03 009		2.00	\$80.00	\$160.00
Tube 14x2-152; 0.152 m long sampling tube	TCA08 0 03 006		1.00	\$55.00	\$55.00
Coupling A	TCA08 8 03 003		10.00	\$50.00	\$500.00
Tube 14x2-elbow 90	TCA08 0 03 010	90° sampling tube elbow	3.00	\$90.00	\$270.00
Static Dissipative flexible inlet tube, price per m	4997		8.00	\$17.00	\$136.00

Subtotal \$43,651.00  
 Discount 5.00%  
 Total Price \$41,468.45  
 Grand Total \$41,468.45

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