

Supplier Scouting Opportunity 2023-014

Item to be scouted: Manual Hydraulic-Lift Pallet Jack

Days: 60

Item description: Manufacturers within northeastern Pennsylvania are seeking USA-made manual hydraulic-lift pallet jacks to replace their current fleet. A total of 50+ pallet jacks are needed over the short term, with additional quantities required over the long-term. Pallet jacks MUST be domestically fabricated, preferably with domestic components.

Technical Information

Supplier Information

Type of supplier being sought: Manufacturer

Reason for scouting submission: Re-shore

Summary of technical specifications and performance requirements

Describe the manufacturing processes (elaborate to provide as much detail as possible): Manufacturing process consists of bending, forming and stamping various metal components and incorporating hydraulic lifting mechanisms sufficient to produce a common "pallet jack", which are well known within the transportation, logistics and manufacturing sectors. Simply put, companies within NEPIRC's region are searching for a domestically-made fleet of pallet jacks to replace foreign-made models that have reached the end of their useful lives.

Provide dimensions / size / tolerances / performance specifications for the item: Tolerances (in terms of lift capacity in pounds) will vary based upon specific manufacturer considering the purchase. Pallet jacks with higher lift capacity, in general, are preferred.

List required materials needed to make the product, including materials of product components:
Steel, rubber or molded wheels, various padding (for user comfort) around handles, hydraulic lift

Are there applicable certification requirements?: No

Are there applicable regulations?: No

Are there any other standards, requirements, etc.?: No

Business Information

Volume and pricing

Estimated potential business volume:

50+ units for first year; 100+ units per year thereafter.

Estimated target price / unit cost information (if unavailable explain):

Variable based upon lift capacity and other factors.

Delivery requirements

When is it needed by?:

Next 2-3 months if not sooner.

Describe packaging requirements:

Buying customer(s) will arrange for shipment and delivery to various locations within and outside of Pennsylvania.

Where will this item be shipped?:

Within and outside of Pennsylvania, but predominantly within PA.

Additional Information

Agree (click to read agreement): Yes