

Supplier Scouting Opportunity Synopsis 2023-032

Item to be scouted: Reversible Winter Skirt with snaps

Item description: Long winter skirt, reversible, held by snaps. One side warm (faux fur), other side is smooth, fashionable, and "velvety".

NAICS code: 3152

Technical Information

Supplier Information

Type of supplier being sought: Contract manufacturer

Reason for scouting submission: New product startup

Summary of technical specifications and performance requirements

Describe the manufacturing processes (elaborate to provide as much detail as possible): Sew 4 fronts and 2 backs along side seams to a waist band previously prepared with interfacing. Hem and press pocket, stitch to matching fabric. Match bottom backs and sew together leaving a 4-5 inch turning opening. Sew turn opening closed. Apply 16 snaps to waist band, stitch hanging loop and logo.

Provide dimensions / size / tolerances / performance specifications for the item: Three sizes requested. All seams are ½ inch. Match seams that cross. Skirts are double so follow steps for both fabrics. All seams are pressed open.

List required materials needed to make the product, including materials of product components: Fabric for a soft, velvety side; Fabric for a warm side (faux fur); Ponte double knit fabric for waist band; interfacing; logo; hanging loop; ring snaps (stud, socket, cap); Polyester thread. Fabric will be provided, unless the manufacturer offers to select fabrics from their own distributors.

Are there applicable certification requirements?: No

Are there applicable regulations?: No

Are there any other standards, requirements, etc.?: No

Business Information

Volume and pricing

Estimated potential business volume: 3 variations of skirts 300 of each (900 units per run, 1st year)

Estimated target price / unit cost information (if unavailable explain): Targeting \$30 per skirt made. Total contract \$27,000 (\$30 per unit * 300 each size * 3 sizes)

Delivery requirements
-----**When is it needed by?:**

6 months

Describe packaging requirements:

grouped by size (SM, MED, LG)

Where will this item be shipped?:

Colorado (Client might also drive to pick up)

Additional comments

Is there other information you would like to include?: To help select your prospects, please consider the following criteria:

Scouting filter #1: Working with FAUX FUR can present some unique challenges to a manufacturer. Faux fur can shed a lot of fibers, especially when you cut it and can leave fibers on the garment. Thickness: May need to use a heavy-duty sewing machine and specialized needles to get through the fur.

Directional nap: This can make it challenging to cut and sew the fabric so that the nap looks consistent.

Scouting filter #2: Working with RING SNAPS requires the use of a press or a hand tool. The additional labor may be a detriment to their interest.

Additional Information
-----**Photos or diagrams of the item**

