

## Supplier Scouting Opportunity Synopsis 2023-034

**Item to be scouted:** Packaging

**Days:** 30

**Item description:** The item to be packaged is called DialCap. Need packaging of single units and 3 packs. The package will contain DialCap(s) and vial(s). It is used for pharmacy prescriptions to mark and track doses, in order to confirm if and when doses are taken. DialCaps reduce medication errors and increase patient safety.

**NAICS code:** 424130

### Technical Information

### Supplier Information

**Type of supplier being sought:** Manufacturer

**Reason for scouting submission:** New product startup

### Summary of technical specifications and performance requirements

**Describe the manufacturing processes (elaborate to provide as much detail as possible):** DialCaps are injection molded. Packaging needs to show the product's unique features and be secure from customer damage. The product is very low cost, therefore the packaging needs to be cost effective so it doesn't overprice its value. DialCap package will include caps attached to vials. Expert advice for best packaging type for parameters is requested. Unique features consist of 1) triangular shape; 2) outer cap rotates one way displaying 3) dosage indicia (See attached graphics of product information).

### Provide dimensions / size / tolerances / performance specifications for the item:

size(s) 2" x 2" x 9/16"

Cap and vial(s) length 3"

List required materials needed to make the product, including materials of product components: Visibility of product is required. Requesting expert advice for packaging design. See sample graphics attached for product information.

**Are there applicable certification requirements?:** No

**Are there applicable regulations?:** No

**Are there any other standards, requirements, etc.?:** No

**Additional Comments:** As a start-up, price is very important. This product will be introduced through D2C sales. The target customer is B2B domestic and global pharmacies, government agencies (ie. VA, Medicare, etc.), insurance providers, etc. Product will be featured soon on a new TV program similar to QVC. Will need initial stock of 1000 units as a program requirement.

**Business Information**  
-----**Volume and pricing**  
-----

**Estimated potential business volume:** Estimating 20,000 first year.

**Estimated target price / unit cost information (if unavailable explain):**

3 packs - \$0.90 each

1 pack - \$0.45 each

**Delivery requirements**  
-----

**When is it needed by?:** June 2023

**Describe packaging requirements:** 1 pack and 3 pack. Packaging needs to be damage resistant; include product information and how it works instructions; have product visibility. Designers have free range to determine best packaging for accommodating parameters; and consider value of product versus cost of packaging. Product is low cost and need packaging that will not price it out of the market.

**Where will this item be shipped?:** North St. Paul, Minnesota, 55109

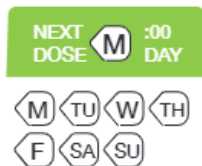
**Additional comments**  
-----

**Is there other information you would like to include?:** Product is manufactured in Minnesota. Prefer packaging vendor to be as close as possible to minimize shipping costs.



**Open-Close-Turn To Your Next Dose**  
**Easy To Use Pill Reminder Caps**

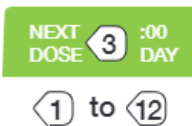
**DAILY DOSES**



**MEALS & BEDTIME**



**HOURLY**



**OPEN**  
PUSH DOWN WITH  
PALM & TURN RIGHT



**CLOSE**  
PUSH DOWN &  
TURN LEFT



**SET NEXT DOSE**  
JUST TURN LEFT  
(According to your medication  
instructions.)

Learn more at [DialCap.com](http://DialCap.com)

