ITEM OPPORTUNITY SYNOPSIS

Name of the item to be scouted: Eurobalises and Euroloops

State item to be used in: Nevada

Describe the Item:

Please describe the item application/the end use of item. Eurobalises and Euroloops as an integral part of the European Train Control System (ETCS). For further description please see attachment. Please note that the equipment will be installed and shall be delivered to California and Nevada.

Supplier Information:

Type of Supplier being sought (select from list below)

Manufacturer Contract Manufacturer Distributor Other (please specify)

Reason for scouting submission (select from list below)

2nd Supplier

Price

Re-Shore

Past supplier no longer available

New Product Startup

<mark>BABA</mark>

Other (please specify)

Summary of Technical Specifications and Performance Requirements:

Describe the manufacturing processes (elaborate to provide as much detail as possible). Please see attachment.

Provide dimensions / size / tolerances / performance specifications of the item. Please see attachment.

List required materials needed to make the product, including materials of product components, if applicable. Please see attachment.

Are there applicable certification requirements?

<mark>Yes</mark>

No

Please Explain: Please see attachment.

Are there any applicable regulations that apply to the production of this item?

<mark>Yes</mark>

No

Please Explain: Please see attachment.

Are there any other standards, requirements?

Yes

No

Please Explain: Please see attachment.

Additional Comments:

Additional technical comments: Please see attachment.

Volume and Pricing:

Estimated Potential Business Volume (i.e. #Units per day, month, year): Please see attachment.

Estimated Target Price / Unit Cost Information: Target Price to be determined upon further analysis and review with possible manufacturer.

Delivery Requirements:

When is it needed by? (Immediate, 30 days, 6 months, etc) Please see attachment.

Describe packaging requirements (i.e., individually/ group packaging). Please see attachment.

Where will this item be shipped? Nevada and California site

