

## ITEM OPPORTUNITY SYNOPSIS

Scouting Number: 2023-158  
 Name of the item to be scouted: Adhesive  
 State item to be used in: Missouri

**Describe the Item:**

Please describe the item application/the end use of the item.

Intek Corporation is in the Industrial Process Heating industry, looking for a new supplier of adhesives.

**Supplier Information:**

**Type of Supplier Being Sought (select from the list below):**

Manufacturer x  
 Contract Manufacturer  
 Distributor  
 Other (Please Specify)

**Reason for Scouting Submission (select from the list below)**

2nd Supplier  
 Price  
 Re-Shore x  
 Past supplier no longer available  
 New Product Startup  
 BABA  
 Other (Please Specify)

**Summary of Technical Specifications and Performance**

**Requirements:**

Describe the manufacturing processes (elaborate to provide as much detail as possible)

Intek Corporation is primarily engaged in manufacturing industrial process furnaces, ovens, induction and dielectric heating equipment, and related devices. We design and manufacture engineered thermal solutions: industrial ovens, heaters and controls. We use adhesive to glue the face, or exterior part, of the infrared heating element.

Provide dimensions / size / tolerances / performance specifications of the item

The adhesive must be able to tolerate high temperatures beyond 1000°F

List required materials needed to make the product, including materials of product components, if applicable

Current material consists of moldable ceramic fibers

Are there applicable certification requirements?

Yes  
 No x  
 Please explain:

Are there any applicable regulations that apply to the production of this item?

Yes  
 No x  
 Please explain:

Are there any other standards / requirements?

Yes  
 No x  
 Please explain:

**Additional Comments:**

Additional technical comments:

**Volume and Pricing:**

Estimated Potential Business Volume (i.e. #units per day, month, year):

Currently use 400 kg per year

Estimated Target Price / Unit Cost Information:

We currently import this item and are looking to lower logistics and currency exchange rates by re-shoring.

**Delivery Requirements:**

When is it needed by? (Immediate, 30 days, 6 months, etc)

We currently still have a supplier, so it is no rush. We just want to look at options for a new supplier for the new year. We hope to find a supplier closer to the Midwest region, as we are based in Missouri.

**Describe packaging requirements (i.e. individually / group packaging, etc)**

Not required, but we currently receive the adhesive in 20 kg buckets.

**Where will this item be shipped?**

Union, Missouri

**Additional Comments:**

**Is there other information you would like to include?**

<https://intekcorp.com>



## CONTACT

INTEK Corp.  
Contact: Ruben Aramburu  
290 Independence Dr  
Union, MO 63084

### TELEPHONE:

636-584-8500

### EMAIL:

[ruben@intekcorp.com](mailto:ruben@intekcorp.com)  
[sales@intekcorp.com](mailto:sales@intekcorp.com)

### WEBSITE:

<https://intekcorp.com/>

**D&B:** 95705984

**NAICS:** 33399, 335210

### KEY PEOPLE:

Jesse Stricker – CEO  
Jeremy Bright – General Manager  
Ruben Aramburu – Sales Development

### FACILITIES AND EQUIPMENT:

290 Independence Dr  
Union, MO 63084

### INDUSTRY LICENSES/CERTIFICATIONS:

UL508A

### EXPERTISE/Awards:

Export Award – University of Missouri.  
Excellence in Business award.  
Made in Missouri Leadership Award

### CUSTOMERS:

CooperStandard, ABB, Thomas & Betts, Siemens, Honeywell, GE, Advanced Fiber Products, Solutia, United Pet Group, Inc., ITT, Cogent, Stratasy, Trane, Publix, Ducommun, P&G, Hussman, Lear, Sherwin-Williams

\*Contact info for past/current customers if willing to be references: Individual by request.

# Capability Statement

## BUSINESS SUMMARY:

---

Founded in 1996 by Jesse Stricker who serves and continues as CEO. The start of the business was with electric infrared emitters and modular heaters.

Now includes Conveyor ovens, batch ovens, automation, controls INTEK management team over 60 years of experience in industrial heating processes

## CAPABILITIES:

---

- Custom Design Built
- Complete Fabrication
- UL508A Certified
- Automation and Controls
- Gas – Electric Designs. Best experience with Infrared Heating
- Powder Coating Paint Curing
- Plastic Annealing.
- De-Embrittlement
- Screen Printing Drying Gluten Free line

## INDUSTRY SERVED:

---

### Areas of Expertise

- Automotive
- Aerospace - Defense
- Pharmaceutical
- Plastics – Composite
- Paint – Powder Coating