

ITEM OPPORTUNITY SYNOPSIS

Scouting Number: 2023-16
Name of the item to be scouted: Toothpaste Tablets
State item to be used in: Georgia

Describe the Item:

Please describe the item application/the end use of the item. Toothpaste tablets with Fluoride (Over-the-Counter (OTC) drug)

Supplier Information:

Type of Supplier Being Sought (select from the list below):

Manufacturer
Contract Manufacturer
Distributor
Other (Please Specify)

Reason for Scouting Submission (select from the list below)

2nd Supplier
Price
Re-Shore
Past supplier no longer available
New Product Startup
BABA
Other (Please Specify)

Summary of Technical Specifications and Performance

Requirements:

Describe the manufacturing processes (elaborate to provide as much detail as possible) Weighing and mixing specific ingredients, compressing them into tablet shapes, and then packaging them in either compostable bags or aluminum jars.

Provide dimensions / size / tolerances / performance specifications of the item Each toothpaste tablet weighs approximately 0.7 grams, contains fluoride (subject to OTC drug regulations), and is packaged as a one-month supply.

List required materials needed to make the product, including materials of product components, if applicable [Attached] Silicon Dioxide, Tetrasodium Pyrophosphate, Pyridoxine Hydrochloride, Sodium Fluoride, D-Sorbitol, Microcrystalline Cellulose, Xylitol, Enzymatically Modified Stevia, Bamboo salt, Hydroxy propylcellulose, Xanthan gum, Sodium Cocoyl Glutamate, Sodium Bicarbonate, Magnesium Stearate, Hydroxyapatite , Tocopherol acetate (Vitamin E), Sodium Ascorbate (Vitamin C), L-menthol, Combined flavor, Green tea extract, Eucalyptus oil, Grape seed extract, Apple extract, Rosemary Extract

Are there applicable certification requirements?

Yes
No
Please explain:

Are there any applicable regulations that apply to the production of this item?

Yes
No
Please explain: OTC drug regulations

Are there any other standards / requirements?

Yes
No
Please explain:

Additional Comments:

Additional technical comments: May require approval or clearance by the Food and Drug Administration as an OTC drugs.

Volume and Pricing:

Estimated Potential Business Volume (i.e. #units per day, month, year): Currently receive approximately 500,000 tablets (equivalent to around 5,000 packs) of each flavor. Currently offering two flavors. Since business is still in its very early stages, company is unable to place large orders. However, the demand for what is offered is steadily growing.

Estimated Target Price / Unit Cost Information: \$0.019/tablet

Delivery Requirements:

When is it needed by? (Immediate, 30 days, 6 months, etc)

6 months

Describe packaging requirements (i.e. individually / group packaging, etc)

62 tablets in 1 aluminum tin, (1 month supply), 248 tablets in 1 compostable paper pack

Where will this item be shipped?

Alpharetta, GA

Additional Comments:

Is there other information you would like to include?

Currently import toothpaste tablets from Korea, but I'm eager to find a manufacturer in the USA that can produce toothpaste tablets containing fluoride. In the United States, only a few companies make toothpaste tablets, but they don't include fluoride due to FDA OTC requirements, so it's more likely to be a home-based natural product.

99
1.50

Plastic-free
Zero water
tablets
Free from
parabens, SLS
and dyes
Travel
friendly

we are

A Swedish oral care company often
dentist developed, reliable, and
products that are good for you and
the planet

Directions: Bite 1 tablet and chew into
small pieces, wet your toothbrush and
brush gently. Do not swallow. Do not use
if seal is broken or missing. Keep in a
dry place. Not suitable for children

Key Facts

Ingredient: Sodium Monofluorophosphate 0.877% (1100ppm w/v fluoride an) Purpose: to

prevent the creation of dental cavities

Keep out of reach of children. Not to be used by children under 12 years of age. If seen for
advice or medical help or contact a Poison Control Center right away.

Instructions: Use like your toothbrush and crush the tab between your teeth. Brush like normal. Rinse with
water afterwards. Use after each meal or at least twice a day or as directed by a dentist or physician. Do not

Store at room temperature and dry place.

Ingredients: Sorbitol, Calcium Carbonate, Probiotics, Xylitol, Magnesium Stearate. Some Probiotics
include: Lactobacillus, Polyprenols, Peppermint (Mentha Piperita) Oil, Bitter Orange (Citrus Aurantium) Peel &
Essence, Licorice Oil, Cocamidopropyl Betaine.

Call 877-940-6502

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humble group™



1.20 \$7
HEALTHY SAV
\$5
SAVE

Himalaya BOTANIQUE
Himalaya Complete

3%
17%

ESSENCE

FLUORIDE FREE, SLS FREE
6.25 OZ NET WT. / 176 G

Toothpaste Tablets. What's The Deal?
We've packed all you need for a clean, bright smile into tiny chewable tablets. Enjoy the same fresh feel and great taste, while helping to reduce waste!

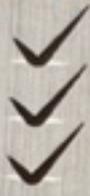


Tablets

vs



Toothpaste



- Less Water Consumed In Production
- Less Weight = Less Shipping Emissions
- 100% Recyclable Packaging



Bite tablet to powderize it; wet toothbrush; brush away!

Ingredients:

Gum Arabic, Mentha Piperita (Peppermint Powder), Cocos Nucifera (Organic Coconut) Oil, Xylitol, Tricalcium Phosphate, Sodium Bicarbonate (Baking Soda), Aloe Vera Powder, Cellulose, Coco Sulfate, Natural Flavors

Manufactured For: Dr. Ginger's Healthcare Products
Phoenix, AZ 85027 USA | 844.688.2600

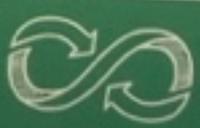
#flossbrushswish™

drgingers.com

LOT #1270 EXP. JUL.2025

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INFINITELY
RECYCLABLE



SMILE MORE ORAL CARE



Fresh Minty Guava Flavored
Chew & Brush

Toothpaste Tablets
Contains Fluoride

Vit B6 + Vit C + Vit E

Xylitol + Bamboo salt + Green tea extract
Eucalytus Oil + Rosemary extract

62 Tablets | 1 Month Supply | Net Wt 1.53 oz (43.4g)

Tidalove

ORAL CARE



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& Brush
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Xylitol + Green tea extract
Eucalytus Oil + Rosemary extract

Net Wt 1.53 oz

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Tidalove



| Ingredients(EN) | INCI Name(EN) | Content (%) | Purpose of blending |
|--|--|-------------|---------------------|
| Silicon Dioxide | Silica | 5.00 | Main ingredient |
| Tetrasodium Pyrophosphate | Tetrasodium Pyrophosphate | 1.00 | Main ingredient |
| Pyridoxine Hydrochloride | - | 0.05 | Main ingredient |
| Sodium Fluoride | Sodium Fluoride | 0.22 | Main ingredient |
| D-Sorbitol | Sorbitol | q.s | Wetting agent |
| Microcrystalline Cellulose | Microcrystalline Cellulose | q.s | Wetting agent |
| Xylitol | Xylitol | q.s | Sweeteners |
| Enzymatically Modified Stevia | - | q.s | Sweeteners |
| Bamboo Salt | - | q.s | Taste |
| Hydroxypropylcellulose | Hydroxypropylcellulose | q.s | Binders |
| Xanthan Gum | Xanthan Gum | q.s | Binders |
| Sodium Cocoyl Glutamate | Sodium Cocoyl Glutamate | q.s | Foaming agent |
| Sodium Bicarbonate | Sodium Bicarbonate | q.s | Excipient |
| Magnesium Stearate | Magnesium Stearate | q.s | Gleismittel |
| Hydroxyapatite | Hydroxyapatite | q.s | Brightener |
| Tocopherol Acetate | Tocopherol | q.s | Antioxidants |
| Sodium Ascorbate | Sodium Ascorbate | q.s | Antioxidants |
| Gardenia Yellow | Gardenia Yellow Color | q.s | Coloring agent |
| Gardenia Blue | Gardenia Blue Color | q.s | Coloring agent |
| L-Menthol | Menthol | q.s | Fragrance |
| Combined Flavor(Coolmint Flavor Powder) | Flavor | q.s | Fragrance |
| Combined Flavor(spearmint Flavor Powder) | Flavor | q.s | Fragrance |
| Combined Flavor(citron Flavor) | Flavor | q.s | Fragrance |
| Combined Flavor(Lemon Flavor Powder) | Flavor | q.s | Fragrance |
| Green Tea Extract | Water | q.s | Fragrance |
| | Butylene Glycol | | |
| | Camellia Sinensis Leaf Extract | | |
| | Phenoxyethanol | | |
| | Ethylhexylglycerin | | |
| Eucalyptus Oil | Eucalyptus Globulus Leaf Oil | q.s | Fragrance |
| Rosemary Extract | Rosmarinus Officinalis (Rosemary) Leaf Extract | q.s | Fragrance |