

## ITEM OPPORTUNITY SYNOPSIS

Scouting Number: 2023-16  
 Name of the item to be scouted: Toothpaste Tablets  
 State item to be used in: Georgia

**Describe the Item:**

Please describe the item application/the end use of the item. Toothpaste tablets with Fluoride (Over-the-Counter (OTC) drug)

**Supplier Information:**

**Type of Supplier Being Sought (select from the list below):**

Manufacturer x  
 Contract Manufacturer  
 Distributor  
 Other (Please Specify)

**Reason for Scouting Submission (select from the list below)**

2nd Supplier  
 Price  
 Re-Shore x  
 Past supplier no longer available  
 New Product Startup  
 BABA  
 Other (Please Specify)

**Summary of Technical Specifications and Performance**

**Requirements:**

Describe the manufacturing processes (elaborate to provide as much detail as possible) Weighing and mixing specific ingredients, compressing them into tablet shapes, and then packaging them in either compostable bags or aluminum jars.

Provide dimensions / size / tolerances / performance specifications of the item Each toothpaste tablet weighs approximately 0.7 grams, contains fluoride (subject to OTC drug regulations), and is packaged as a one-month supply.

List required materials needed to make the product, including materials of product components, if applicable [Attached] Silicon Dioxide, Tetrasodium Pyrophosphate, Pyridoxine Hydrochloride, Sodium Fluoride, D-Sorbitol, Microcrystalline Cellulose, Xylitol, Enzymatically Modified Stevia, Bamboo salt, Hydroxy propylcellulose, Xanthan gum, Sodium Cocoyl Glutamate, Sodium Bicarbonate, Magnesium Stearate, Hydroxyapatite , Tocopherol acetate (Vitamin E), Sodium Ascorbate (Vitamin C), L-menthol, Combined flavor, Green tea extract, Eucalyptus oil, Grape seed extract, Apple extract, Rosemary Extract

**Are there applicable certification requirements?**

Yes  
 No x  
 Please explain:

**Are there any applicable regulations that apply to the production of this item?**

Yes x  
 No  
 Please explain: OTC drug regulations

**Are there any other standards / requirements?**

Yes  
 No x  
 Please explain:

**Additional Comments:**

Additional technical comments: May require approval or clearance by the Food and Drug Administration as an OTC drugs.

**Volume and Pricing:**

Estimated Potential Business Volume (i.e. #units per day, month, year): Currently receive approximately 500,000 tablets (equivalent to around 5,000 packs) of each flavor. Currently offering two flavors. Since business is still in its very early stages, company is unable to place large orders. However, the demand for what is offered is steadily growing.

Estimated Target Price / Unit Cost Information: \$0.019/tablet

**Delivery Requirements:**

**When is it needed by? (Immediate, 30 days, 6 months, etc)**

6 months

**Describe packaging requirements (i.e. individually / group packaging, etc)**

62 tablets in 1 aluminum tin, (1 month supply), 248 tablets in 1 compostable paper pack

**Where will this item be shipped?**

Alpharetta, GA

**Additional Comments:**

**Is there other information you would like to include?**

Currently import toothpaste tablets from Korea, but I'm eager to find a manufacturer in the USA that can produce toothpaste tablets containing fluoride. In the United States, only a few companies make toothpaste tablets, but they don't include fluoride due to FDA OTC requirements, so it's more likely to be a home-based natural product.

99  
1.50

Plastic-free  
Zero water  
tablets  
Free from  
parabens, SLS  
and dyes  
Travel  
friendly

*we are*

A Swedish oral care company often  
dentist developed, reliable, and  
products that are good for you and  
the planet

Directions: Bite 1 tablet and chew into  
small pieces, wet your toothbrush and  
brush gently. Do not swallow. Do not use  
if seal is broken or missing. Keep in a  
dry place. Not suitable for children

**Key Facts**

Ingredient Sodium Monofluorophosphate 0.877% (1100ppm w/v fluoride an) Purpose

Prevention of dental cavities

Keep out of reach of children. Not to be used by children under 12 years of age. If seen for  
advised get medical help or contact a Poison Control Center right away.

Instructions Use: Use your toothbrush and crush the tab between your teeth. Brush like normal. Rinse with  
water thoroughly after each meal or at least twice a day or as directed by a dentist or physician. Do not

Storage Information Store at room temperature and dry place.

Ingredients Sorbitol, Calcium Carbonate, Probiotics, Xylitol, Magnesium Stearate. Some Probiotics  
include: Lactobacillus, Polyprenols, Peppermint (Mentha Piperita) Oil, Bitter Orange (Citrus Aurantium) Peel &  
Essence, Licorice Oil, Cocamidopropyl Betaine.

Customer Care Call 877-940-6502

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Himalaya Complete

3.99

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ESSENCE

FLUORIDE FREE, SLS FREE  
6.25 OZ NET WT. / 176 G

**Toothpaste Tablets. What's The Deal?**  
We've packed all you need for a clean, bright smile into tiny chewable tablets. Enjoy the same fresh feel and great taste, while helping to reduce waste!

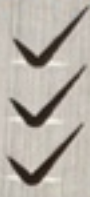


Tablets

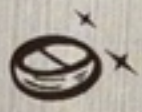
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Toothpaste



- Less Water Consumed In Production
- Less Weight = Less Shipping Emissions
- 100% Recyclable Packaging



Bite tablet to powderize it; wet toothbrush; brush away!

**Ingredients:**

Gum Arabic, Mentha Piperita (Peppermint Powder), Cocos Nucifera (Organic Coconut) Oil, Xylitol, Tricalcium Phosphate, Sodium Bicarbonate (Baking Soda), Aloe Vera Powder, Cellulose, Coco Sulfate, Natural Flavors

Manufactured For: Dr. Ginger's Healthcare Products  
Phoenix, AZ 85027 USA | 844.688.2600

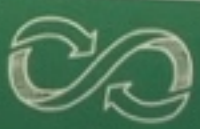
#flossbrushswish™

drgingers.com

LOT #1270 EXP. JUL.2025

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INFINITELY  
RECYCLABLE





Ingredients(EN)	INCI Name(EN)	Content (%)	Purpose of blending
Silicon Dioxide	Silica	5.00	Main ingredient
Tetrasodium Pyrophosphate	Tetrasodium Pyrophosphate	1.00	Main ingredient
Pyridoxine Hydrochloride	-	0.05	Main ingredient
Sodium Fluoride	Sodium Fluoride	0.22	Main ingredient
D-Sorbitol	Sorbitol	q.s	Wetting agent
Microcrystalline Cellulose	Microcrystalline Cellulose	q.s	Wetting agent
Xylitol	Xylitol	q.s	Sweeteners
Enzymatically Modified Stevia	-	q.s	Sweeteners
Bamboo Salt	-	q.s	Taste
Hydroxypropylcellulose	Hydroxypropylcellulose	q.s	Binders
Xanthan Gum	Xanthan Gum	q.s	Binders
Sodium Cocoyl Glutamate	Sodium Cocoyl Glutamate	q.s	Foaming agent
Sodium Bicarbonate	Sodium Bicarbonate	q.s	Excipient
Magnesium Stearate	Magnesium Stearate	q.s	Gleismittel
Hydroxyapatite	Hydroxyapatite	q.s	Brightener
Tocopherol Acetate	Tocopherol	q.s	Antioxidants
Sodium Ascorbate	Sodium Ascorbate	q.s	Antioxidants
Gardenia Yellow	Gardenia Yellow Color	q.s	Coloring agent
Gardenia Blue	Gardenia Blue Color	q.s	Coloring agent
L-Menthol	Menthol	q.s	Fragrance
Combined Flavor(Coolmint Flavor Powder)	Flavor	q.s	Fragrance
Combined Flavor(spearmint Flavor Powder)	Flavor	q.s	Fragrance
Combined Flavor(citron Flavor)	Flavor	q.s	Fragrance
Combined Flavor(Lemon Flavor Powder)	Flavor	q.s	Fragrance
Green Tea Extract	Water	q.s	Fragrance
	Butylene Glycol		
	Camellia Sinensis Leaf Extract		
	Phenoxyethanol		
	Ethylhexylglycerin		
Eucalyptus Oil	Eucalyptus Globulus Leaf Oil	q.s	Fragrance
Rosemary Extract	Rosmarinus Officinalis (Rosemary) Leaf Extract	q.s	Fragrance