

## ITEM OPPORTUNITY SYNOPSIS

<b>Scouting Number:</b>	2024-033
<b>Name of the item to be scouted:</b>	Bottler of Non-Dairy Self-Serve Drinks
<b>State item to be used in:</b>	Delaware
<b>Describe the Item:</b>	
<b>Please describe the item application/the end use of the item.</b>	Working with nutritional oat-milk based drinks in various flavors. Need the identified manufacturer to have blending, standardization unit, homogenizer unit, pasteurization and packing & labeling capabilities required. All ingredients will be provided by requestor.
<b>Supplier Information:</b>	
<b>Type of Supplier Being Sought (select from the list below):</b>	
Manufacturer	
Contract Manufacturer	x
Distributor	
Other (Please Specify)	
<b>Reason for Scouting Submission (select from the list below)</b>	
2nd Supplier	
Price	
Re-Shore	
Past supplier no longer available	
New Product Startup	x
BABA	
Other (Please Specify)	
<b>Summary of Technical Specifications and Performance Requirements:</b>	
<b>Describe the manufacturing processes (elaborate to provide as much detail as possible)</b>	Blending, homogenization and packing into single serve drink containers.
<b>Provide dimensions / size / tolerances / performance specifications of the item</b>	Industry approved six-ounce (160 - 180 ml) self-serve Aseptic packaging or Aluminum cans. Must be compatible with current convenience / market store shelving requirements.
<b>List required materials needed to make the product, including materials of product components, if applicable</b>	Oat-milk based drinks in various flavors. All ingredients will be provided by requestor.
<b>Are there applicable certification requirements?</b>	
Yes	
No	x
<b>Please explain:</b>	
<b>Are there any applicable regulations that apply to the production of this item?</b>	
Yes	
No	x
<b>Please explain:</b>	
<b>Are there any other standards / requirements?</b>	
Yes	
No	x
<b>Please explain:</b>	
<b>Additional Comments:</b>	
<b>Additional technical comments:</b>	
<b>Volume and Pricing:</b>	
<b>Estimated Potential Business Volume (i.e. #units per day, month, year):</b>	First year volume is approximately 12 thousand single serving containers per year.
<b>Estimated Target Price/Unit Cost Information:</b>	Negotiable based on carton and labeling options offered.
<b>Delivery Requirements:</b>	
<b>When is it needed by? (Immediate, 30 days, 6 months, etc.)</b>	Ready to produce as soon as compatible Contract Manufacturer is identified.
<b>Describe packaging requirements (i.e. individually/group packaging, etc.)</b>	Bulk packaging requirements. Negotiable based on industry shipping standards.
<b>Where will this item be shipped?</b>	Wilmington, Delaware

**Additional Comments:**

**Is there other information you would like to include?**