

ITEM OPPORTUNITY SYNOPSIS

Scouting Number:	2024-042
Name of the item to be scouted:	Bottling of Oat Milk Based Drinks
State item to be used in:	Delaware

Describe the Item:

Please describe the item application/the end use of the item.	Plant based beverage for Immunity – basic ingredients are spices, herbs, oil, etc. to be supplied by requester.
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Supplier Information:

Type of Supplier Being Sought (select from the list below):

Manufacturer	
Contract Manufacturer	x
Distributor	
Other (Please Specify)	

Reason for Scouting Submission (select from the list below)

2nd Supplier	
Price	
Re-Shore	
Past supplier no longer available	
New Product Startup	x
BABA	
Other (Please Specify)	

Summary of Technical Specifications and Performance Requirements:

Describe the manufacturing processes (elaborate to provide as much detail as possible)	Process to have blending, homogenization and packing ingredients supplied by the requester and meeting all current FDA standards
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Provide dimensions / size / tolerances / performance specifications of the item	Ingredient Particle size – 2 microns or smaller Homogenizer Pressure – 350 to 500 lbs. Volume per unit would be approximately 6 liquid ounces (160 – 180ml)
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List required materials needed to make the product, including materials of product components, if applicable	Spices, herbs, oil, plant-based milk – will be supplied by requester. Blender, Standardization unit, Homogenizer, pasteurization unit, packing unit supplied by contract manufacturer.
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Are there applicable certification requirements?	
Yes	
No	x
Please explain:	

Are there any applicable regulations that apply to the production of this item?	
Yes	x
No	
Please explain:	As per Food Industry / FDA requirements

Are there any other standards / requirements?	
Yes	x
No	
Please explain:	As per Food Industry / FDA requirements

Additional Comments:

Additional technical comments:	
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Volume and Pricing:

Estimated Potential Business Volume (i.e. #units per day, month, year):	<ul style="list-style-type: none"> • Initial small sample runs to validate capacity. Test run size negotiable • With full scale production about 12 thousand per year
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Estimated Target Price/Unit Cost Information:	Negotiable based on carton and labeling options offered.
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Delivery Requirements:

When is it needed by? (Immediate, 30 days, 6 months, etc.)	looking for immediate start when agreements are finalized.
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Describe packaging requirements (i.e. individually/group packaging, etc.)	<ul style="list-style-type: none"> • USDA approved Aseptic packaging or Aluminum cans • Compatible with current Convenience / Market stores shelving requirements • Bulk packaging negotiable based on industry shipping standards
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Where will this item be shipped?	Wilmington, Delaware
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Additional Comments:

Is there other information you would like to include?