

## ITEM OPPORTUNITY SYNOPSIS

Scouting Number:	2024-061
Name of the item to be scouted:	Minibus
State item to be used in:	Iowa

### Describe the Item:

Please describe the item application/the end use of the item.	<p>The Federal Transit Administration (FTA) has received three Buy America non-availability waiver requests from 16 grant recipients for the E-Jest electric minibus, manufactured by Karsan Bus &amp; Coach Company in Turkey and offered in the United States by Damera, USA LLC. FTA's Buy America statute (49 U.S.C. § 5323(j)(2)(C)) requires that for rolling stock procurements conducted after Fiscal Year (FY) 2020, including minibuses: (1) the costs of components and subcomponents produced in the United States is more than 70 percent of the cost of all components of the rolling stock (domestic content requirement); and (2) final assembly of the rolling stock has occurred in the United States (final assembly requirement). See 49 CFR 661.11 for additional information. Pursuant to these requests, FTA is seeking information on the domestic availability of a Buy-America compliant vehicle that has: (1) battery electric propulsion; (2) low floor entry; (3) a unibody or monocoque construction, rather than body-on-chassis construction; and, (4) is available in configurations designed to transport less than 16 passengers including the driver with a gross weight of less than 11,794 kg (26,001 lbs). FTA is required by law to grant non-availability waivers where no domestic source for an item is produced in a sufficient and reasonably available amount or, the domestic source is not of a satisfactory quality. 49 U.S.C. 5323(j)(2)(B).</p>
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### Supplier Information:

<b>Type of Supplier Being Sought (select from the list below):</b>	
Manufacturer	x
Contract Manufacturer	
Distributor	
Other (Please Specify)	
<b>Reason for Scouting Submission (select from the list below)</b>	
2nd Supplier	
Price	
Re-Shore	
Past supplier no longer available	
New Product Startup	
BABA	x
Other (Please Specify)	

### Summary of Technical Specifications and Performance Requirements:

Describe the manufacturing processes (elaborate to provide as much detail as possible)	<p>The "minibus" market in the United States consists of two distinct types of constructions: unibody or monocoque construction, and body-on-chassis construction. Unibody or monocoque construction is the construction of the bus frame and chassis as one single unit. Body-on-chassis construction involves the independent construction of the bus frame and chassis and the later joining of the bus frame and chassis. FTA is seeking information on Buy America-compliant minibus options using unibody or monocoque construction only. Minibuses constructed, for example, on a commercial truck chassis, will not be considered for purposes of this supplier search.</p>
Provide dimensions / size / tolerances / performance specifications of the item	<p>FTA is seeking information on the domestic availability of a Buy-America compliant vehicle that has: (1) battery electric propulsion; (2) low floor entry; (3) a unibody or monocoque construction, rather than body-on-chassis construction; and, (4) is available in configurations designed to transport less than 16 passengers including the driver with a gross weight of less than 11,794 kg (26,001 lbs). Suppliers should specify whether the offered minibus meets each of the four specifications.</p>

List required materials needed to make the product, including materials of product components, if applicable	FTA does not specify particular material construction for the vehicle sought, so long as the vehicle meets all technical specifications and all applicable federal financial assistance requirements for FTA award. (See additional information under "applicable certification requirements", "applicable regulations", and "other standards, requirements, etc.")
Are there applicable certification requirements?	
Yes	x
No	
Please explain:	Buy America certification. 49 CFR 661.12. Transit Vehicle Manufacturer Certification (Disadvantaged business enterprise goal). 49 CFR 26.5. FMVSS Certification. 49 CFR 663.41. Bidder specification Certification. 49 CFR 663.27.
Are there any applicable regulations that apply to the production of this item?	
Yes	x
No	
Please explain:	Buy America certification. 49 CFR 661.12. Transit Vehicle Manufacturer
Are there any other standards / requirements?	
Yes	x
No	
Please explain:	See FTA Circular 5010.1E and the FTA Master Agreement ( <a href="https://www.transit.dot.gov/funding/grants/grantee-resources/sample-fta-agreements/fta-master-agreement-version-30-november-2">https://www.transit.dot.gov/funding/grants/grantee-resources/sample-fta-agreements/fta-master-agreement-version-30-november-2</a> ) for additional requirements such as minimum useful life.
<b>Additional Comments:</b>	
Additional technical comments:	
<b>Volume and Pricing:</b>	
Estimated Potential Business Volume (i.e. #units per day, month, year):	The three immediate waiver requests received are for a minimum of 57 and a potential maximum of up to 261 minibuses to serve 16 transit agencies. FTA does not have firm information about potential interest in such a vehicle at other transit agencies.
Estimated Target Price/Unit Cost Information:	FTA does not have a target price for its recipients' procurements. However, if a domestic supplier bids a price that increases the overall cost of a project by more than 25 percent, a "cost differential waiver" may be available to the recipient to purchase vehicles from a nondomestic supplier. 49 U.S.C. 5323(j)(2)(D).
<b>Delivery Requirements:</b>	
When is it needed by? (Immediate, 30 days, 6 months, etc.)	All three requests stated an immediate need for minibuses to replace or expand fleets. Requesters also specified in their requests for bid that the bidder must be able to supply the minibuses within a certain time frame, ranging from six to twelve months. FTA considers minibuses that can be delivered within six to twelve months responsive to the supplier search.
Describe packaging requirements (i.e. individually/group packaging, etc.)	Any form of delivery requirements will be determined by contract with the federal funding recipients, consistent with federal law.
Where will this item be shipped?	The 16 recipients are in Iowa, California, Washington, Alabama, and Massachusetts.
<b>Additional Comments:</b>	
Is there other information you would like to include?	This supplier scouting request is pursuant to the Build America, Buy America Act Section 70916(c) "consultation" requirement.