

ITEM OPPORTUNITY SYNOPSIS

Scouting Number:	2024-071
Name of the item to be scouted:	Synthetic Fibers
State item to be used in:	Montana
Describe the Item:	
Please describe the item application/the end use of the item.	A company in Montana is searching for sources of several types of
Supplier Information:	
Type of Supplier Being Sought (select from the list below):	
Manufacturer	
Contract Manufacturer	
Distributor	x
Other (Please Specify)	
Reason for Scouting Submission (select from the list below)	
2nd Supplier	x
Price	
Re-Shore	
Past supplier no longer available	
New Product Startup	
BABA	
Other (Please Specify)	
Summary of Technical Specifications and Performance Requirements:	
Describe the manufacturing processes (elaborate to provide as much detail as possible)	Typical for material type. Ripstop/Woven.
Provide dimensions / size / tolerances / performance specifications of the item	They currently use 600D polyester, 420D Terylene, and a few other types of polyester. Nylon is ripstop and various sizes 40D-420D. Webbing widths 3/8", 1/2", 3/4", 7/8", 1", 1.25" and 1.5"; some with logo printing/embroidering.
List required materials needed to make the product, including materials of product components, if applicable	Typical for material type. Some recycled content would be ideal.
Are there applicable certification requirements?	
Yes	
No	x
Please explain:	
Are there any applicable regulations that apply to the production of this item?	
Yes	
No	x
Please explain:	
Are there any other standards / requirements?	
Yes	x
No	
Please explain:	
polyfluoroalkyl substances (PFAS) - free Prop 65 Compliant (about Prop 65: https://oehha.ca.gov/proposition-65/about-proposition-65) Bluesign-Certified (https://www.bluesign.com/en/)	
Additional Comments:	
Additional technical comments:	
Volume and Pricing:	
Estimated Potential Business Volume (i.e. #units per day, month, year):	Polyester fabric - >100,000 yards Nylon fabric - @20,000 yards Nylon webbing - @500,000 yards, various widths, some with embroidered logo Bonded Nylon Thread Foam - <56,000 yards
Estimated Target Price/Unit Cost Information:	These guys currently buy from China, and would like to move to a more reliable region. Cost is a big concern, but they understand it will rise, so they are open to talk about it.
Delivery Requirements:	
When is it needed by? (Immediate, 30 days, 6 months, etc.)	May
Describe packaging requirements (i.e. individually/group packaging, etc.)	Standard
Where will this item be shipped?	Varies, Currently SE Asia with potential to change
Additional Comments:	

Is there other information you would like to include?

The client is looking multiple sources, not necessarily one company that can provide all items. So please submit ideas even if they only fit one of these products. The client would prefer a competitively-priced domestic manufacturer, but will consider a company with domestic ownership or operations that sources overseas