

ITEM OPPORTUNITY SYNOPSIS

Scouting Number:	2024-132
Name of the item to be scouted:	Manufacturer/Copacker
State item to be used in:	Oklahoma

Describe the Item:

Please describe the item application/the end use of the item.	Need manufacturer/copacker of my BBQ sauce and BBQ rub. Client will provide the recipe, and potential co-packer will mix and bottle/pack end product. Client will provide current source for containers (glass, plastic bottles, packets) Company will be expanding into more product lines such as cream cheese, but that is not a required capability at this time. Company has expanded into national retail stores and current supplier cannot maintain anticipated demand.
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Supplier Information:

Type of Supplier Being Sought (select from the list below):	
Manufacturer	x
Contract Manufacturer	
Distributor	
Other (Please Specify)	

Reason for Scouting Submission (select from the list below)	
2nd Supplier	
Price	
Re-Shore	
Past supplier no longer available	x
New Product Startup	
BABA	
Other (Please Specify)	

Summary of Technical Specifications and Performance Requirements:

Describe the manufacturing processes (elaborate to provide as much detail as possible)	Mixing /Food Manufacturing / Bottling
Provide dimensions / size / tolerances / performance specifications of the item	Recipes to be provided upon agreement supplier of containers (off the shelf) to be provided upon agreement. 16/18 oz. Glass Bottles and lids, 8.4 oz rubs bottle with caps and packets for BBQ Sauce cups, seasoning packets 1 oz. (off the shelf).
List required materials needed to make the product, including materials of product components, if applicable	Ingredients for Sauce and rub will be shared later. Bottles, lids, packets, caps (off the shelf). Will provide current supplier information at a later date. Sauce 18 oz. Clear Glass Stout Bottles Sauce packets 0.875 oz cups / open for possible individual packets Spice Container Packaging 67-537C C 53/485 MM BLACK FLAPPER .200 POUR PS113 67-532C C 53/485 MM RED FLAPPER .200 POUR PS113 #500SPC084 – CS 8.4 oz. Round Plastic spice Jar with 53/485 finish on the neck Spice Packets 1 - 3 oz.

Are there applicable certification requirements?	
Yes	
No	x
Please explain:	

Are there any applicable regulations that apply to the production of this item?	
Yes	x
No	
Please explain:	Need to be 3rd party audited

Are there any other standards / requirements?	
Yes	
No	x
Please explain:	

NAICS CODES:	
NAICS 1	
NAICS 2	

Additional Comments:

Additional technical comments:	More information can be shared during negotiations of identified co-packer.
Volume and Pricing:	
Estimated Potential Business Volume (i.e. #units per day, month, year):	3000+ units or more per product line. We need quick turnaround now, but there will be growth in volume.
Estimated Target Price/Unit Cost Information:	\$2.00-\$2.25
Delivery Requirements:	
When is it needed by? (Immediate, 30 days, 6 months, etc.)	Ideally, 30-6- days.
Describe packaging requirements (i.e. individually/group packaging, etc.)	Bulk shipping
Where will this item be shipped?	Oklahoma
Additional Comments:	
Is there other information you would like to include?	