

ITEM OPPORTUNITY SYNOPSIS

Scouting Number:	2024-150
Name of the item to be scouted:	Linoleum Sheet Flooring
State item to be used in:	Vermont
Describe the Item:	
Please describe the item application/the end use of the item.	A new construction building on Norwich University's campus to house their Cyber Fusion Center. The design of the building is for an all-electric mechanical system. This project must meet the requirements of BABA and LEED (Leadership in Energy and Environmental Design)
Supplier Information:	
Type of Supplier Being Sought (select from the list below):	
Manufacturer	x
Contract Manufacturer	
Distributor	
Other (Please Specify)	
Reason for Scouting Submission (select from the list below)	
2nd Supplier	
Price	
Re-Shore	
Past supplier no longer available	
New Product Startup	
BABA	x
Other (Please Specify)	
Summary of Technical Specifications and Performance Requirements:	
Describe the manufacturing processes (elaborate to provide as much detail as possible)	processes common in linoleum flooring production
Provide dimensions / size / tolerances / performance specifications of the item	The product we are looking for is equivalent in form, function and appearance to Marmoelum #3236 Dark Bistre real Natural Color System (NSC) S 8502-Y Light Reflective Value (LRV) 7% 5,000 sqft of linoleum sheet. https://www.ncscolorguide.com/ncs/ncs-s-8502-y
List required materials needed to make the product, including materials of product components, if applicable	Various as requested
Are there applicable certification requirements?	
Yes	
No	x
Please explain:	
Are there any applicable regulations that apply to the production of this item?	
Yes	
No	x
Please explain:	
Are there any other standards / requirements?	
Yes	
No	x
Please explain:	
NAICS CODES:	
NAICS 1	238330 Flooring Contractors
NAICS 2	442210 Floor Covering Stores
Additional Comments:	
Additional technical comments:	
Volume and Pricing:	
Estimated Potential Business Volume (i.e. #units per day, month, year):	5,000 sqft of linoleum sheet.
Estimated Target Price/Unit Cost Information:	Best Available
Delivery Requirements:	
When is it needed by? (Immediate, 30 days, 6 months, etc.)	Spring 2025
Describe packaging requirements (i.e. individually/group packaging, etc.)	Typical packaging acceptable. Product must be delivered undamaged.

Where will this item be shipped?	Northfield, VT
Additional Comments:	
Is there other information you would like to include?	