Type of Supplier Being Sought (select from the list below): Manufacturer x Contract Manufacturer Distributor Other (Please Specify) Reason for Scouting Submission (select from the list below) 2nd Supplier x Price Re-Shore Re-Shore Past supplier no longer available New Product Startup BABA Other (Please Specify)	ITEM OPPORTUNITY SYNOPSIS		
Name of the item to be scouted: State item to be used in: Describe the Item: Please describe the item: Please describe the item application/the end use of the item. Please describe the item application/the end use of the item. Please describe the item application/the end use of the item. Please describe the item application/the end use of the item. Ammonium Phosphate Dibasic. "15 Codes (https://www.trade.gov/harmonized-system-it-codes) "Search Tool (https://www.trade.gov/harmonized-system-it-codes)	Scouting Number:	2024-153	
Please describe the item application/the end use of the item. Please describe the item application/the end use of the item. Please describe the item application/the end use of the item. Please describe the item application/the end use of the item. Please describe the item application/the end use of the item. Please describe the item application/the end use of the item. Prove of Supplier self South (select from the list below): Manufacturer Contract Manufacturer Contract Manufacturer Other (Please Specify) Reason for socuring Submission feels from the list below): 2			
Please describe the item application/the end use of the item. Please describe the item application/the end use of the item. Please describe the item application/the end use of the item. Please describe the item application/the end use of the item. Please describe the item application/the end use of the item. Proved Supplier Beling Sought (select from the list below): Manufacturer Octorate Manufacturer Other (Please Specify) Person for Soughing Submission felect from the list below): Person for Soughing Submission felect from the list below): Person for Soughing Submission felect from the list below): Person for Soughing Submission felect from the list below): Person for Soughing Submission felect from the list below): Person for Soughing Submission felect from the list below): Person for Soughing Submission felect from the list below): Person for Soughing Submission felect from the list below): Person for Soughing Submission felect from the list below): Person for Soughing Submission felect from the list below): Person for Soughing Submission felect from the list below): Person for Soughing Submission felect from the list below): Person for Soughing Submission felect from the list below): New Product Startup Person for Soughing Submission felect from the list below): New Product Startup Person for Soughing Submission felect from the list below): New Product General Submission felect from the list below): New Product General Submission felect from the list below): New Product General Submission felect from the list below): New Product General Submission felect from the list below): New Product General Submission felect from the list below; New Product General Submission felect from the list below; New Product General Submission felect from the list below; New Product General Submission felect from the list below; Product General Submission felect from the list below; National Submission felect from the list below; National Submission felect from the list below; National Submi	State item to be used in:	Virginia	
Please describe the item application/the end use of the item. Ammonium Phosphate Dibasic. *15 Codes (https://uscensus.prod.3ceonline.com/) Supplier Information: The of Supplier Being Sought (select from the list below); Manufacturer x x Contract Manufacturer x Distributor x Distrib	Describe the Item:		
Type of Supplier Being Sought (select from the list below): Manufacturer	Please describe the item application/the end use of the item.	Ammonium Phosphate Dibasic. *HS Codes (https://www.trade.gov/harmonized-system-hs-codes) *Search Tool	
Manufacturer Contract Manufacturer Distributor Other (Please Specify) Reason for Scouting Submission (select from the list below) 2nd Supplier 2nd Supplier Re-Shore	Supplier Information:		
Contract Manufacture Distributor Other (Please Specify) Reason for Souding Subjusion (select from the list below) 2			
Distributor		X	
Other (Please Specify) Reason for Scouling Submission (select from the list below) 2 nd Supplier x Price x Re-Shore x			
Reason for Scotting Submission (select from the list below) 2nd Supplier Price Re-Shore Re-Shore Re-Shore Past supplier no longer available New Product Startup BABA Other (Please Specify) Summary of Technical Specifications and Performance Requirements: Describe the manufacturing processes (elaborate to provide as much detail as possible) Provide dimensions / size / tolerances / performance specifications of the Item Ust required materials needed to make the product, including materials of product Are there applicable certification requirements? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: Far regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No Please explain: Far regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No Please explain: Far regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No Please explain: Far regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No Please explain: Far regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No Please explain: Satinated Technical comments: Additional technical comments: Additional technical comments: Additional technical comments: Volume and Pricing: Estimated Target Price/Unit Cost Information: Client is looking for quotes to determine domestic pricings. Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) December 2024 Pelletized bags preferred			
2nd Supplier Price Re-Shore Re-Shore Pest supplier no longer available New Product Startup BABA Other (Please Specify) Summary of Technical Specifications and Performance Requirements: Describe the manufacturing processes (elaborate to provide as much detail as possible) Provided dimensions / site / tolerances / performance specifications of the item Uist required materials needed to make the product, including materials of product components, if applicable Are there applicable certification requirements? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Splease explain: 25A	, , ,		
Price Re-Shore Past supplier no longer available New Product Startup BABA Other (Please Specify) Summary of Technical Specifications and Performance Requirements: Describe the manufacturing processes (elaborate to provide as much detail as possible) Provide dimensions / size / tolerances / performance specifications of the item Its required materials needed to make the product, including materials of product components, if applicable Are there applicable certification requirements? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: FeA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No Please explain: FeA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No No Please explain: Are there any other standards / requirements? Yes No No Please explain: Standard Chemical Crystallization Processes X No Please explain: X X X X X X X X X X X X X		v	
Re-Shore Past supplier no longer available New Product Startup BABA Other (Please Specify) Summary of Technical Specifications and Performance Requirements: Describe the manufacturing processes (elaborate to provide as much detail as possible) Provide dimensions / size / tolerances / performance specifications of the item List required materials needed to make the product, including materials of product components, if applicable Are there applicable certification requirements? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: EPA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes Shoo Shoo Shoo Shoo Shoo Shoo Shoo Sho		^	
Past supplier no longer available New Product Startup BABA Other (Please Specify) Summary of Technical Specifications and Performance Requirements: Describe the manufacturing processes (elaborate to provide as much detail as possible) Provide dimensions / size / tolerances / performance specifications of the item List required materials needed to make the product, including materials of product components, if applicable Are there applicable certification requirements? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: Far requirements? Yes No Please explain: Far requirements? Yes No Please explain: Far requirements? Yes No Please explain: Far guilations that apply to the production of this item? X No Please explain: Far guilations preferred but not required. Are there any other standards / requirements? Yes No Please explain: NACS COBES: NAICS 1 NAICS 1 NAICS 1 NAICS 2 Additional Comments: Additional technical comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Client is looking for quotes to determine domestic pricings. Delivery Requirements When is it needed by? (immediate, 30 days, 6 months, etc.) December 2024 Palestized bags preferred			
New Product Starup			
Other (Please Specify) Summary of Technical Specifications and Performance Requirements: Describe the manufacturing processes (elaborate to provide as much detail as possible) Provide dimensions / size / tolerances / performance specifications of the item Itist required materials needed to make the product, including materials of product components, if applicable Are there applicable certification requirements? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are diditional Comments: Additional Comments: Additional Comments: Additional Comments: Additional Comments: Additional Comments: Column and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Coeribe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred Standard Chemical Crystallization Processes Standard Chemical Crystallization Processes Standard Chemical Crystallization Processes Standard Chemical Crystallization Processes Amonium Phosphate Dibasic Phosphate Dibasic Amonium Phosphate Dibasic Am	New Product Startup		
Summary of Technical Specifications and Performance Requirements: Describe the manufacturing processes (elaborate to provide as much detail as possible) Provide dimensions / size / tolerances / performance specifications of the item list required materials needed to make the product, including materials of product components; if applicable Are there applicable certification requirements? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: EPA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No Please explain: EPA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No No Please explain: EPA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No No Please explain: Sex Source Source Source Additional Comments: Additional Comments: Additional Comments: Sex Source	BABA		
Describe the manufacturing processes (elaborate to provide as much detail as possible) Provide dimensions / size / tolerances / performance specifications of the item Ist required materials needed to make the product, including materials of product components, if applicable Are there applicable certification requirements? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: FPA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes Ano Please explain: Standard Chemical Crystallization Processes No Are there any ophicable regulations that apply to the production of this item? Yes No Please explain: Standard Chemical Crystallization Processes Are there any ophicable regulations that apply to the production of this item? Yes No Please explain: No Please explain: Standard Chemical Crystallization Processes Are there any ophicable regulations that apply to the production of this item? Yes No Please explain: Standard Chemical Crystallization Processes Are there any ophicable required but not required. Are there any other standards / requirements? Yes No Please explain: Standard Chemical Crystallization Processes Standard Chemical Crystallization Processes Technical Grade at 96% purity or higher. A test sample will need to be provided before the supplied in Provided Logher Provided Logher Standard Chemical Standard Standard Chemical Standard Standard Standard Standard Standard Standard Chemical Standard Stan	Other (Please Specify)		
possible) Standard Chemical Crystalization Processes Provide dimensions / size / tolerances / performance specifications of the item Provided before the supplier is accepted. List required materials needed to make the product, including materials of product components, if applicable Are there applicable certification requirements? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: FPA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No Please explain: Yes No Please explain: NAICS CODES: NAICS 1 ANGS 1 ANGS 2 Additional Comments: Additional Comments: Additional Comments: Staimated Potential Business Volume (i.e. #units per day, month, year): Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Delivery Requirements (i.e. individually/group packaging, etc.) December 2024 December 2024 December 2024 December 2024 Palletized bags preferred	Summary of Technical Specifications and Performance Requirements:		
Provide dimensions / size / tolerances / performance specifications of the item List required materials needed to make the product, including materials of product components, if applicable Are there applicable certification requirements? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: NAICS CODES: NAICS 1 NAICS 1 NAICS 2 Additional Comments: Additional Comments: Additional Comments: Additional Lechnical Comments: Volume and Pricinge Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Client is looking for quotes to determine domestic pricings. Decinery Requirements (i.e. individually/group packaging, etc.) December 2024 Palettized bags preferred		Standard Chemical Crystallization Processes	
List required materials needed to make the product, including materials of product components, if applicable Are there applicable certification requirements? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: FPA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No Please explain: Yes No Please explain: Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: NAICS ODES: NAICS 1 325311 Nitrogenous fertilizer manufacturing NAICS 2 Additional Comments: Additional Comments: Additional Comments: Volume and Pricing: 250kg for initial batch with increasing annual volumes over the next 3 years. After first batch, product can be supplied in regular, smaller batches. Estimated Potential Business Volume (i.e. #units per day, month, year): Client is looking for quotes to determine domestic pricings. Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) December 2024 December 2024 Pescerber packaging requirements (i.e. individually/group packaging, etc.)			
Components, if applicable Are there applicable certification requirements? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: Are there any other standards / requirements? Yes No No Please explain: Yes No Are there any other standards / requirements? Yes No No SepA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No SepA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No SepA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No SepA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No SepA regulatory compliance preferred but not required. Are there any other standards / requirements / Sepa requirem			
Yes No X Please explain: Are there any applicable regulations that apply to the production of this item? Yes X No Please explain: Are there any applicable regulations that apply to the production of this item? Yes X No Please explain: Are there any other standards / requirements? Yes S No X Please explain: NO X Please explain: NAICS CODES: NAICS 1 325311 Nitrogenous fertilizer manufacturing NAICS CODES: Additional Comments: Additional Comments: Additional technical comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Price/Unit Cost Information: Delivery Requirements (i.e. individually/group packaging, etc.) December 2024 Palletized bags preferred	components, if applicable		
No Please explain: Are there any applicable regulations that apply to the production of this item? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: Are there any other standards / requirements? Yes No No Please explain: No No Standards / requirements? Yes Standards / requirements? Standards / requirements / Standards / requirements / Standards		T	
Please explain: Are there any applicable regulations that apply to the production of this item? Yes			
Are there any applicable regulations that apply to the production of this item? Yes No Please explain: Are there any other standards / requirements? Yes No Please explain: X No Please explain: NAICS CODES: NAICS CODES: NAICS 1 325311 Nitrogenous fertilizer manufacturing NAICS 2 Additional Comments: Additional Comments: Additional technical comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Client is looking for quotes to determine domestic pricings. Delivery Requirements (i.e. individually/group packaging, etc.) December 2024 Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred		X	
No Please explain: EPA regulatory compliance preferred but not required. Are there any other standards / requirements? Yes No No Please explain: NAICS CODES: NAICS 1 NAICS 2 Additional Comments: Additional Comments: Additional technical comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) December 2024 Palletized bags preferred			
No Please explain: Are there any other standards / requirements? Yes No No Please explain: NAICS CODES: NAICS 1 NAICS 2 Additional Comments: Additional Comments: Additional technical comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) December 2024 Palletized bags preferred	Yes	x	
Are there any other standards / requirements? Yes No Please explain: NAICS CODES: NAICS 1 NAICS 2 Additional Comments: Additional technical comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Price/Unit Cost Information: Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) December 2024 Palletized bags preferred	No	· ·	
Yes No x Please explain: NAICS CODES: NAICS 1 NAICS 2 Additional Comments: Additional technical comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred	Please explain:	EPA regulatory compliance preferred but not required.	
No x Please explain: NAICS CODES: NAICS 1 325311 Nitrogenous fertilizer manufacturing NAICS 2 Additional Comments: Additional comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred	Are there any other standards / requirements?		
Please explain: NAICS CODES: NAICS 1 325311 Nitrogenous fertilizer manufacturing NAICS 2 325311 Nitrogenous fertilizer manufacturing NAICS 2 4 325311 Nitrogenous fertilizer manufacturing NAICS 2 5 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	Yes		
NAICS CODES: NAICS 1 325311 Nitrogenous fertilizer manufacturing NAICS 2 Additional Comments: Additional technical comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred		x	
NAICS 1 NAICS 2 Additional Comments: Additional technical comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred	·		
NAICS 2 Additional Comments: Additional technical comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred			
Additional Comments: Additional technical comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred		325311 Nitrogenous fertilizer manufacturing	
Additional technical comments: Volume and Pricing: Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Price/Unit Cost Information: Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.)			
Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Potential Business Volume (i.e. #units per day, month, year): Estimated Target Price/Unit Cost Information: Client is looking for quotes to determine domestic pricings. Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred			
Estimated Potential Business Volume (i.e. #units per day, month, year): 250kg for initial batch with increasing annual volumes over the next 3 years. After first batch, product can be supplied in regular, smaller batches. Client is looking for quotes to determine domestic pricings. Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred			
Estimated Potential Business Volume (i.e. #units per day, month, year): years. After first batch, product can be supplied in regular, smaller batches. Client is looking for quotes to determine domestic pricings. Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred	Volume and Pricing:		
Delivery Requirements: When is it needed by? (Immediate, 30 days, 6 months, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred	Estimated Potential Business Volume (i.e. #units per day, month, year):	· ·	
When is it needed by? (Immediate, 30 days, 6 months, etc.) Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred	Estimated Target Price/Unit Cost Information:	Client is looking for quotes to determine domestic pricings.	
Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred	Delivery Requirements:		
Describe packaging requirements (i.e. individually/group packaging, etc.) Palletized bags preferred	When is it needed by? (Immediate, 30 days, 6 months, etc.)	December 2024	
Where will this item be shipped? Virginia	Describe packaging requirements (i.e. individually/group packaging, etc.)	Palletized bags preferred	
	Where will this item be shipped?	Virginia	

Additional Comments:	
Is there other information you would like to include?	