

## ITEM OPPORTUNITY SYNOPSIS

<b>Scouting Number:</b>	2024-178
<b>Name of the item to be scouted:</b>	Primers for Pistol and Rifle Rounds
<b>State item to be used in:</b>	Montana
<b>Describe the Item:</b>	
Please describe the item application/the end use of the item.	An ammunition company expanding into Montana is looking for a source of primers for incorporation into its rifle and pistol cartridges.
<b>Supplier Information:</b>	
<b>Type of Supplier Being Sought (select from the list below):</b>	
Manufacturer	x
Contract Manufacturer	
Distributor	
Other (Please Specify)	
<b>Reason for Scouting Submission (select from the list below)</b>	
2nd Supplier	x
Price	
Re-Shore	
Past supplier no longer available	
New Product Startup	
BABA	
Other (Please Specify)	
<b>Summary of Technical Specifications and Performance Requirements:</b>	
Describe the manufacturing processes (elaborate to provide as much detail as possible)	Primer manufacturing
Provide dimensions / size / tolerances / performance specifications of the item	Primers for small pistols, primers for small rifles
List required materials needed to make the product, including materials of product components, if applicable	Standard materials
Are there applicable certification requirements?	
Yes	
No	x
Please explain:	
Are there any applicable regulations that apply to the production of this item?	
Yes	
No	x
Please explain:	
Are there any other standards / requirements?	
Yes	x
No	
Please explain:	All components should meet SAAMI - Sporting Arms & Ammunition Manufacturers' Institute - specifications. ( <a href="https://saami.org/">https://saami.org/</a> )
<b>NAICS CODES:</b>	
NAICS 1	325920 Explosives manufacturing
NAICS 2	332992 Small arms ammunition manufacturing
<b>Additional Comments:</b>	
Additional technical comments:	
<b>Volume and Pricing:</b>	
Estimated Potential Business Volume (i.e. #units per day, month, year):	Small Pistol – 250-300,000/month Small Rifle – 200-250,000/month
Estimated Target Price/Unit Cost Information:	Best possible
<b>Delivery Requirements:</b>	
When is it needed by? (Immediate, 30 days, 6 months, etc.)	October/November 2024
Describe packaging requirements (i.e. individually/group packaging, etc.)	Observe all applicable laws related to safety and Labeling. Product must be delivered undamaged.
Where will this item be shipped?	Helena, MT

**Additional Comments:**

Is there other information you would like to include?