

ITEM OPPORTUNITY SYNOPSIS

Scouting Number:	2024-248
Name of the item to be scouted:	Laundry Detergent Sheet
State item to be used in:	Nevada
Describe the Item:	
Please describe the item application/the end use of the item.	Dissolvable laundry detergent sheet, more can be seen on our website earthbreeze.com. Product utilizes surfactants and enzymes.
Supplier Information:	
Type of Supplier Being Sought (select from the list below):	
Manufacturer	x
Contract Manufacturer	
Distributor	
Other (Please Specify)	
Reason for Scouting Submission (select from the list below)	
2nd Supplier	
Price	
Re-Shore	x
Past supplier no longer available	
New Product Startup	
BABA	
Other (Please Specify)	
Summary of Technical Specifications and Performance Requirements:	
Describe the manufacturing processes (elaborate to provide as much detail as possible)	detergent chemicals, surfactants, enzymes and fragranced mixed together in a highly viscous slurry which is currently then applied to a drum dryer to form a sheet that is removed off the drum dryer onto rolls which are cut to size and then packaged for distribution
Provide dimensions / size / tolerances / performance specifications of the item	14cm x 11cm sheets
List required materials needed to make the product, including materials of product components, if applicable	Polyvinyl Alcohol (PVOH), Sodium Lauryl Sulfate (SLS), Anionic and other surfactants, enzymes, kaolin, fragrance
Are there applicable certification requirements?	
Yes	
No	x
Please explain:	
Are there any applicable regulations that apply to the production of this item?	
Yes	
No	x
Please explain:	
Are there any other standards / requirements?	
Yes	
No	x
Please explain:	
NAICS CODES:	
NAICS 1	325611 Soap and other detergent manufacturing
NAICS 2	
Additional Comments:	
Additional technical comments:	
Volume and Pricing:	
Estimated Potential Business Volume (i.e. #units per day, month, year):	>100,000,000 sheets per annum
Estimated Target Price/Unit Cost Information:	\$0.05 per sheet or less all in, including packaging
Delivery Requirements:	
When is it needed by? (Immediate, 30 days, 6 months, etc.)	6 months or less
Describe packaging requirements (i.e. individually/group packaging, etc.)	30 sheets put into an envelope and then put into a master carton and palletized.
Where will this item be shipped?	Medford, Oregon

Additional Comments:

Is there other information you would like to include?