

MEPNN Supplier Scouting Opportunity Synopsis

Section 1: General Information

Scouting Number	2025-188
Item to be Scouted	OEM for Outdoor Furniture Brand
Days to be scouted	190
Response Due By	12/11/2025
Description	Our company designs and manufactures outdoor furniture for the Hospitality, Multifamily, and Commercial industries. We currently work with factories overseas and are looking to see if it makes sense to produce our products

Section 2: Technical Information

Type of supplier being sought	Contract manufacturer
Reason	2nd Supplier
Describe the manufacturing processes (elaborate to provide as much detail as possible)	Bending, cutting, and welding of aluminum extrusions, sheets, etc. As well as upholstery of cushions and sling materials for sun lounge and outdoor products.
Provide dimensions / size / tolerances / performance specifications for the item	We will provide certain shop drawings as needed to understand our business needs. Beyond that, a Non-Disclosure Agreement (NDA) needs to be in place.
List required materials needed to make the product, including materials of product components	Aluminum, fabric, screws, nuts, bolts, etc.
Are there applicable certification requirements?	No
Are there applicable regulations?	No
Are there any other standards, requirements, etc.?	No
Additional Technical Comments	

Section 4: Business Information

Estimated potential business volume	10,000 + units per year
Estimated target price / unit cost information (if unavailable explain)	Somewhere around \$150 per sun lounge
When is it needed by?	We have open orders that need manufacturing.
Describe packaging requirements	Wrapped, stacked, and palletized.
Where will this item be shipped?	Potentially, all over the US. But our primary focus is Florida

Additional Comments

Is there other information you would like to include?	
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