

# MEPNN Supplier Scouting Opportunity Synopsis

## Section 1: General Information

Scouting Number	2025-219
Item to be Scouted	Banana Fiber/Stems
Days to be scouted	30
Response Due By	08/01/2025
Description	The banana fiber is what will be fed into the decorticator to create the fiber for the braiding hair.

## Section 2: Technical Information

Type of supplier being sought	Manufacturer
Reason	New product startup
Describe the manufacturing processes (elaborate to provide as much detail as possible)	As needed to provide banana fiber or banana stems to be used in a decorticator
Provide dimensions / size / tolerances / performance specifications for the item	No specifics at this time. Open to receiving all kinds of stem to test out to determine what kind is the best to use going forward.
List required materials needed to make the product, including materials of product components	-Banana stem or Banana fiber
Are there applicable certification requirements?	No
Are there applicable regulations?	No
Are there any other standards, requirements, etc.?	No
Additional Technical Comments	Seeking light amount of banana stem at this time. Hoping to source from USA banana farmer.

## Section 4: Business Information

Estimated potential business volume	10 stems immediately, further quantities after trial runs  Estimating that about 10-20 bundle of hair per day will be created initially with a couple of banana stem. In the future, we aim to have enough banana stem to make about 50-100 bundles per day.
Estimated target price / unit cost information (if unavailable explain)	<\$10 per stem depending on the age of the tree.
When is it needed by?	Immediate
Describe packaging requirements	Individually Packaged. Packaged safely and securely for residential delivery.
Where will this item be shipped?	Pawtucket, RI 02861

## Additional Comments

Is there other information you would like to include?	
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