



HIGH PERFORMANCE
SOLUTIONS INC.

Learning How to Compete and Win





Leveraging to Compete and Win

What is a Leveraged Learning Network / Consortium?

Their Spirit

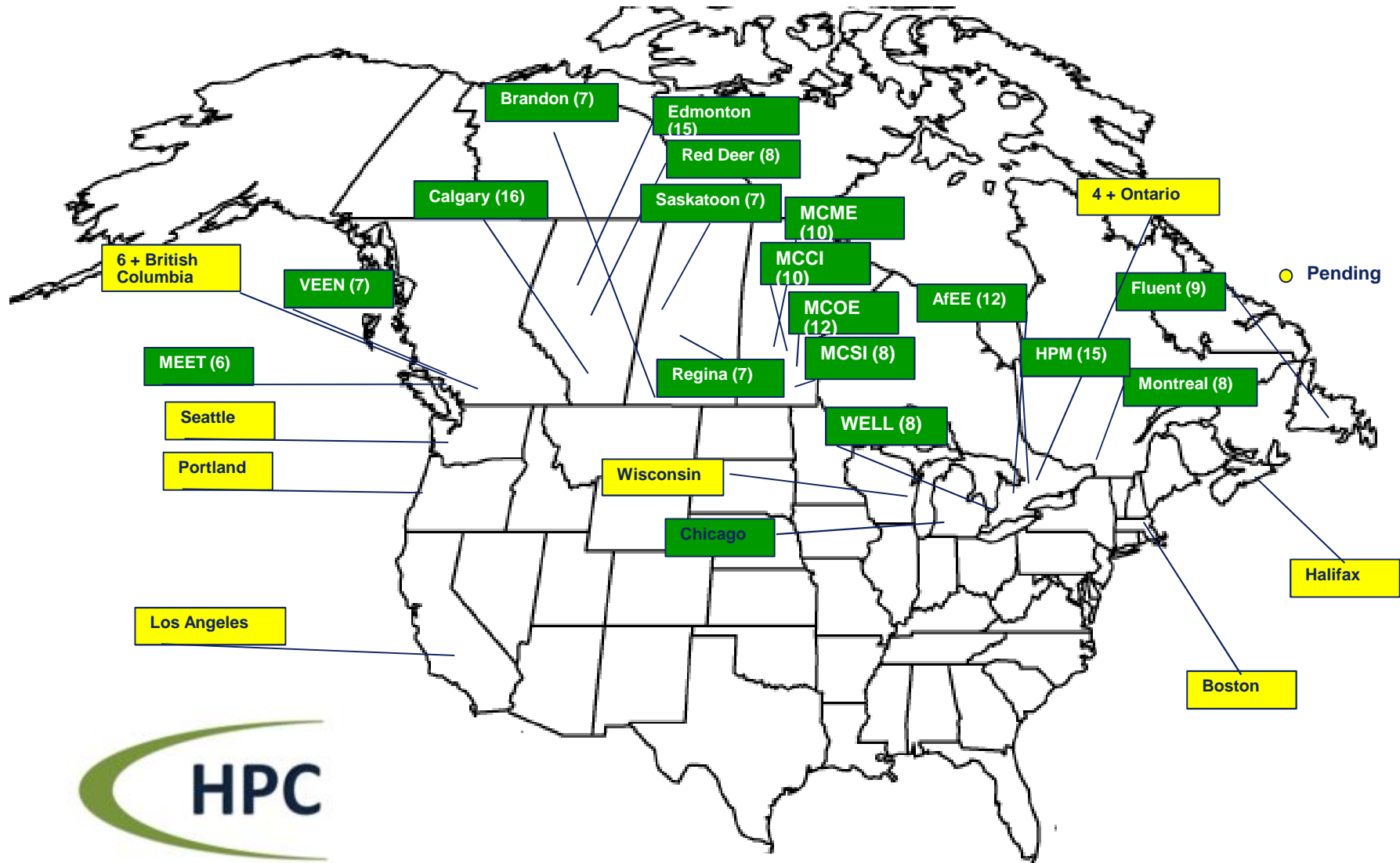
**“There is not one company
that can live long enough
to make all the mistakes
Themselves”**

...Those who think this way are more willing to exchange ideas, practices, and know-how that increases their own competitiveness

*Leveraged Learning Network MIT Sloan Management Review – Summer 1998



HPS Affiliated Consortia



High Performance Consortia Network



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Consortium Directory

Consortium Name	Location	Contact	Members
Alliance for Enterprise Excellence (AfEE)	Ontario	Scott Smith	11 Members
AME Consortium for Business Excellence	Cincinnati	Sam Matsumoto	16 Members
Calgary Consortium	Calgary, Alberta	Robert Hansen	11 Members
ChicagoLand Lean Enterprise Consortium	Illinois	Mike Bremer	6 Members
Continuous Improvement Consortium (CIC)	Wisconsin	Kevin Shaver	8 Members
Edmonton Consortium	Edmonton, Alberta	Robert Hansen	3 Members
Fluent Manufacturing Consortium	Newfoundland	David Haire	13 Members
High Performance Consortium	Victoria, Australia	Hugh O'Donnell	5 Members
High Performance Manufacturing (HPM)	Ontario	Scott Smith	16 Members
Jacksonville Lean Consortium	Florida	Faith Landis	41 Members
Manitoba Consortium for Continuous Improvement (MCCI)	Manitoba	Carrie Schroeder	9 Members
Manitoba Consortium for Manufacturing Excellence (MCME)	Manitoba	Carrie Schroeder	12 Members
Manitoba Consortium for Operational Excellence (MCOE)	Manitoba	Carrie Schroeder	9 Members
Manitoba Consortium for Sustainable Improvement (MCSI)	Manitoba	Carrie Schroeder	9 Members
Manufacturing Enterprise Excellence Team (MEET)	British Columbia	Bob Adams	7 Members
Manitoba Lean Partners (MLPI)	Manitoba	Carrie Schroeder	5 Members
Maryland World Class Consortia	Maryland	Jeff Fuchs	53 Members
Northern Saskatchewan Consortium for Manufacturing Excellence (NSCME)	Saskatchewan	Lynne Marr	7 Members
Northwest High Performance Enterprise Consortium (NWHPEC)	Oregon	Julie Hatten	49 Members
Performance Drivers Consortium	Sydney NSW, Australia	Carla Geddes	7 Members



Saskatchewan Consortium for Manufacturing Excellence (SCME)	Saskatchewan	Lynne Marr	6 Members
South Saskatchewan Manufacturing Consortium	Saskatchewan	Stewart Bellamy	8 Members
Southern Manitoba Lean Consortium (SMLC)	Manitoba	Carrie Schroeder	14 Members
SIRF Manufacturing & Supply Chain Roundtable	Victoria /Australia	Victor Caune	65 Members
Sustainable Hospitality Consortium	Ontario	Brett Wills	6 Members
Sustainable Manufacturing Consortium	Ontario	Brett Wills	11 Members
Vancouver Enterprise Excellence Network (VEEN)	British Columbia	Bob Adams	6 Members
Virginia Business Excellence Consortium (VBEC)	Virginia	Connie Long	30 Members
Westman Continuous Improvement Consortium	Manitoba	Carrie Schroeder	8 Members
Windsor Essex Lean Leaders (WELL)	Ontario	Karm Matharu	6 Members

Total Number of Consortiums	29
Total Number of Companies	458



Consortiums – Helping your Company Create a Lean Thinking Organization

- ✓ **Exchange of ideas & thinking** - *in a safe environment*
- ✓ **Learning** – *new practices, philosophies, etc.*
- ✓ **Accelerated changes/results** – *avoidance of mistakes*
- ✓ **Leveraging** - *human, physical, and training resources*
- ✓ **Time and Cost savings** - *from sharing, learning and implementing ideas*
- ✓ **Increased success** - *in sustaining programs*
- ✓ **Human/cultural asset development**
- ✓ **Increased alignment with World Class Vision**



Consortium Operations - Leveraging to Compete and Win

- Annual Vision & Strategy Planning Session – *Sets the drum beat*
- Board Meetings – *Consortium Governance, Program, & Learning (6 to 12)*
- In-Plant Diagnostic – *Identifies strengths & weaknesses for growth (1 per year)*
- Coaching/Facilitation days – *accelerating learning (3 to 12)*
- Special Interest Group (SIG) - *Focused Learning Event*
- Consortium Learning Events (CLE) – *Focused Improvement Event*
- Expert Education Events (EEE) – *Focus on World Class Topics*
- Round Table Events – *Single Focus Learning Event (Total 8 EEE SIG, CLE and Round Table Events)*
- Customized Learning - *Developed to match needs. Eg: Front Line Leaders, Green Belt Training, Senior Leader Training, ...as required*
- High Performance Consortium Network and Newsletter – *Communication Link, sharing, leveraging, support, introduction to relevant concepts*



High Performance Consortium Network

Objectives

- On line collaboration between consortiums including a virtual workspace for long term projects
- On line sharing and leveraging including a '3D' virtual environment for events
- On line training and virtual coaching
- Focused research and feedback
- Consortium facilitation tools



Consortium Membership “ROI”

- ✓ New innovations
- ✓ Reduction in implementation time CI
- ✓ Success in sustaining programs
- ✓ Time and Cost savings from sharing, learning and implementing ideas
- ✓ Human asset development
- ✓ Focus on becoming a World Class organization



HPM 19 Years



AfEE 10 Years

