



CAPABILITIES STATEMENT

Dakota Micro, Inc. is the exclusive manufacturer of the AgCam, EnduraCam, InnoPro, RazerCam and OverView rear view and surveillance camera lines. The AgCam, EnduraCam & InnoPro cameras and all associated adapters and cables are manufactured at our facility in the United States (North Dakota). Dakota Micro, Inc. also provides custom manufacturing to a wide variety of industries including, but not limited to; adapter cables, extensions cables, cable assembly, low pressure injection molding and light electronics assembly.

BUSINESS OVERVIEW

Name: **Dakota Micro, Inc.**
Company Type: **C Corp**
Ownership: **Privately Held**
Incorporated: **2002**
Location: **North Dakota, USA**
Duns#: **143161763**
CAGE: **4HXV5**
NAICS: **334310, 334119, 334419, 334290**

MANUFACTURING EQUIPMENT

Schleuniger Omnistrip
Schleuniger Cable Coiler
Brady Wraptor
Hot Melt Technologies ProFlex
Dakota Micro Custom LPI Press
M3U CableEye Enhance System
CSI Premier Solder Stations
New Hermes Gravograph Engravers
Schleuniger EcoCut Cutting Machine
Team of highly skilled staff
Strong partnerships with full service machine shops

CERTIFICATIONS

ISO 9001:2015
Woman Owned Business
2020 Small Business Person of the Year

CONTACT INFO

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CORE COMPETENCIES

- High quality, flexible electronics & cable manufacturing
- Low Pressure injection molding with innovative and low cost mold inserts
- Primary manufacturing focus on rugged surveillance cameras and associated cabling
- Proven ability to provide quality products
- Documented manufacturing reliability rate of 99.5%
- Highly trained and efficient staff capable of a wide variety of electronics manufacturing including soldering, assembly and testing
- ISO 9001:2015 certified facility
- Experienced with manufacturing IP69 electronic components
- Essential foresight to acquire sufficient inventory to fulfill not only internal company needs, but the needs of additional custom manufacturing customers

KEY DIFFERENTIATORS

- US manufacturer (Located in Rural North Dakota)
- Specializes in Rugged design and manufacturing
- Unique training and manufacturing methods allow for rapid turnaround of new product lines
- Medium size operation allows for ability to quickly ramp up new and custom products
- Privately owned business allows for rapid response times without red tape
- Rural location allows for lower overhead and less interference from obstacles that can distract from businesses located in populous locations
- 8,000 Sq. ft. facility that is currently being utilized at less than 20% capacity
- Cameras, cables & associated accessories manufactured specifically for agriculture, construction, military and other highly challenging & harsh environments

KEY SUCCESSES

- Primary camera supplier to over a dozen OEM's (eg. AGCO & Versatile)
- Primary camera supplier to many public works agencies including, KDOT & ND DOT
- Large established dealer network, consisting of over 700 dealers worldwide
- Custom cable manufacturer utilized by Doosan & ECI
- Evolved from a camera & accessories manufacturer, for business to include custom cable manufacturing and electronics assembly
- 2019 - Chosen to represent ND at the White House during "Made in America Product Showcase"
- 2020 - Charissa Rubey, CEO, voted Small Business Person of the year by SBA
- CEO has been invited to speak on Fox & Friends and Fox Business
- Sales & Customer Service teams with experience working with large, Fortune 100, multi-national businesses, and Small-Medium Businesses