

NEW YEAR . . . NEW STAFF

Impact Dakota welcomes two new Senior Business Advisors; David Angel and Jodie Mjoen.

David is a certified PMP and Six Sigma Black Belt with more than 30 years of experience in manufacturing and production. David has worked as an Engineer, Project Manager, Developer, Professional Services Consultant, Director of Organizational Development, and Director of Continuous Improvement.



[Click here to learn more about David.](#)

Jodie is a senior business advisor who brings more than twenty-five years of experience across a variety of manufacturing industries including high technology, industrial & military products and service-based business. Most of this time has been spent collaborating with customers, suppliers and leadership roles for various organizations developing and implementing processes and continuous improvement to maximize performance.



[Click here to learn more about Jodie.](#)



UPCOMING EVENTS
Please [click here to register](#) or for more information on the following events.

ExporTech 2019
Beginning in February

Technology Workshops
February 5 - Dickinson
February 6 - Minot
February 7 - Grand Forks
February 8 - Fargo

Manufacturing Days at the Capitol
February 20-21, 2019

Impacting Manufacturing Conference
April 30, 2019
Fargo, ND

DLA Webinars
February 20
March 20
April 17
May 15
June 5
July 17
August 20
September 18

UPCOMING EVENTS



Unlock Your Global Growth Potential through ExporTech!

ExporTech 2019 - Beginning in February

- Are you struggling to take your product international?
- Are you turning away sales inquiries from potential international customers because you don't know how to handle them?
- Are you frustrated by the lack of direction in your international sales?

ExporTech is a structured process that helps manufacturers expand international sales. Learn with non-competing companies to develop your individualized export plan.

[Click to learn more about ExporTech](#)



Industrial Revolution 4.0 is here!

Is your manufacturing business ready for the technical challenges and new risks associated with it?

Workshops: Dickinson - Feb. 5, Minot - Feb. 6, Grand Forks - Feb. 7, Fargo - Feb. 8

The Industrial Revolution 4.0 is driving manufacturers to look at "smarter" and more efficient ways of providing products to their customers. Introducing different technologies into the manufacturing plant will address the new demands of customers, suppliers and regulators. The challenges of implementing Industrial Revolution 4.0 in your manufacturing plant will also introduce new exposures that traditionally haven't been present. We will discuss the impact of becoming a "smart manufacturer" addressing those new exposures that includes the manufacturing Internet of vulnerabilities.

Following the presentation, you will have a chance to participate in a Lab where you can experience collaborative robots, autonomous guided vehicles and more.

[Click here to Register](#)

Manufacturing Days at the Capitol



The Greater North Dakota Chamber is hosting Manufacturing Days at the Capitol Wednesday and Thursday, February 20 and 21 from 8:00 am to 1:30 pm. We have reserved Legislative Hall for those two days to highlight GNDC members who are manufacturers and what they do for North Dakota's economy.

[Click here for Manufacturing Days Info](#)

Doing Business with Defense Logistics Agency (DLA)

Monthly Webinars



Defense Logistics Agency (DLA) supplies 86 percent of the military's spare parts and nearly 100 percent of fuel and troop support consumables, manages the reutilization of military equipment, provides catalogs and other logistics information products and offers document automation and production services to a host of military and federal agencies. DLA consolidates requirements by supply chain and procures items in sufficient quantities to meet our customers' projected needs. Many of DLA's procured items are delivered directly from a commercial vendor. Other items are stored and distributed through a system of worldwide depots.

The purpose of this webinar is to give a more comprehensive overview about DLA and what the Office of Small Business Programs can do. We also give an overview of our major supply chains and provide information on how you can reach out to those offices for their requirements.

For more information about DLA, please [click here](#).

[Click here for Schedule & Registration](#)



Impacting Manufacturing Conference

April 30, 2019
Fargo, ND

Registration available soon!



Keynote: Kostas Voutsas
"Mission Possible: Riding the Waves of Diversity and Change"

Kostas Voutsas has been teaching Management and Human Resource courses for 20+ years. He is a tenured Professor of Business at Dickinson State University (DSU). He is also an author, a corporate trainer and motivational speaker. Kostas, the educator of the year Bismarck Chamber award recipient, also received the distinguished teacher of the year award at DSU, the highest faculty award, the outstanding teacher of the year award, as well as the TRIO outstanding faculty award from DSU. Kostas delivers humorous dynamic presentations at national and state conferences and publishes his research in scholarly journals.

You won't want to miss this presentation!

Sponsorships Available!

[CLICK HERE](#) for details!

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Help Us Help You!

What are your needs for 2019 and beyond? Impact Dakota is here to help you. We are part of a national network focused on growing manufacturing.

[Take our survey](#)

Positively impacting business results of manufacturers and other industries.

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Impact Dakota is the official representative of the MEP National Network in North Dakota.

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