

## Automation Tax Credit Deadline

As we roll into tax season, I wanted to remind everyone that the application window for the automation tax credit fast approaching!

Under the incentive administered by Commerce, a taxpayer is allowed up to a 20% income tax credit for the purchase or capital lease of machinery and equipment to automate a manufacturing process in their operation.

Applications must be completed no later than Jan. 31 of the calendar year following the date of purchase or lease of equipment.

[Automation Tax Credit Information](#)

MANUFACTURING  
*in Lehman's Terms*



## Mark Your Calendar

» UPCOMING EVENTS

### VIRTUAL TRAINING OPPORTUNITIES

**LECP-HPM**

Beginning February 4

Visit

[IMPACT DAKOTA EVENTS](#)  
for information!

# LECP

Lean Enterprise Certification Program



## Lean Enterprise Certification Program for High Performance Manufacturing

### Virtual Classroom - Beginning February 4th

The next session of the Lean Enterprise Certification Program for High Performance Manufacturing (LECP-HPM) is scheduled to start January 20th. **This session will be presented virtually.**

The Impact Dakota LEAN Enterprise Certification Program for High Performance Manufacturing (LECP-HPM) helps businesses achieve higher profitability by building internal capability and capacity to improve QUALITY, COST, and DELIVERY performance. This is the only nationally-certified and recognized program for Lean Certification in the country and is applicable to manufacturers and non-manufacturers.

[If you are interested in participating in this LECP-HPM training, please click here to learn more about the program.](#)

If you have questions, please contact:  
Reza at 701-367-8664, [rezam@impactdakota.com](mailto:rezam@impactdakota.com)

### Making an Impact Since 2001 ...

Client Results\*

» **\$374** MILLION IN NEW AND RETAINED SALES

» **\$111** MILLION IN COST SAVINGS

» **\$212** MILLION IN NEW INVESTMENTS

» **3,682** JOBS - CREATED OR RETAINED

\*Determined by an independent third-party survey.



Combining Lean Enterprise Certification Program and Quick & Easy Kaizen generated \$153,000 in savings and 243 implemented ideas.



Job Instruction Training enabled 75% reduction in set-up time and 50% reduction in deviations from standard procedures.



## WE NEED YOUR INPUT!

### Leadership Webinar Survey

During these trying and challenging times, Impact Dakota is not letting the pandemic slow down leadership training for your organization. We have been offering webinars on Leadership and Communication and would like to hear from you on which topics you would like to learn more about.



Please take our short survey to help us with planning our webinar series for 2021.

[Leadership Topics Survey](#)

### Supply Chain Scouting System

Impact Dakota is partnering with NIST Manufacturing Extension Partnership (NIST MEP) and our nationwide network of 50 other MEP Centers across the U.S. and Puerto Rico to help solve supply chain gaps encountered by government entities, critical care service providers, and manufacturers.

[Supplier Scouting](#)



### How Healthy is Your Organization?

Companies are challenged with continuously reducing cost, increasing flexibility, and decreasing lead times

while still providing their customers with high-quality products.

In an effort to help North Dakota's manufacturers, Impact Dakota is expanding its on-site, no-cost assessment of your manufacturing business to identify and discuss opportunities that can help with improved productivity of your resources. The approach to this assessment is based on principles of LEAN manufacturing which focuses on reduction of wastes helping companies achieve higher levels of productivity in their production and operations. As part of this assessment, in a very friendly but purposeful way, the Impact Dakota staff walk the shop floor to observe, evaluate, and discuss your production and supporting operations. Following the on-site visit a brief summary report reflecting observations and outline of recommendations will be provided.

[Have we got a deal for you!](#)

### Getting a Grip on What's Next for Robotics in Manufacturing

The growth path for small and medium-sized manufacturers (SMMs) with robotics is increasingly focused on applications and added capabilities, not just efficiency and continuous improvement. The key to increasing adoption of robotics in SMMs is making the robots easier to use and re-use.

[Robotics in Manufacturing](#)

Visit us on Social Media!



Positively impacting business results of manufacturers and other industries.

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Impact Dakota is the official representative of the MEP National Network in North Dakota.

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