

Upcoming EVENTS

Lean Enterprise High Performance Manufacturing (LEHPM) Training to begin June 28th — Registration Closing SOON!

There are still a few spots remaining for the LEHPM training scheduled to begin June 28th, in Fargo, ND.

The Impact Dakota LEHPM training helps businesses achieve higher profitability by building internal capability and capacity to improve QUALITY, COST, and DELIVERY. This training is based on the Lean Enterprise Certification (LECP) body of knowledge and uses standards developed and judged by the Society of Manufacturing Engineers (SME) in partnership with Association for Manufacturing Excellence (AME) and the Shingo Institute.

Impact Dakota will work with your employees to build their Lean knowledge and skills, and help you sustain your Lean capacity through the LEHPM program. It includes classroom training on all major Lean tools and elements and immediate implementation of that knowledge and skills in your company.

[Click here for more LEHPM Information and to reserve your spot!](#)

— INTERNAL AUDITOR TRAINING —

AS9100 Internal Auditor Training

October 18-19 • Fargo

This two-day training will focus on the AS9100D Quality Management System.

AS9100 fully incorporates the entirety of the current version of ISO9001; while adding requirements relating to quality and safety in the aviation, space, and defense industry. Major aviation, space and defense manufacturers and suppliers worldwide require compliance and/or registration to AS9100 as a condition of doing business with them.

This training is for personnel involved in conducting or supporting internal audits. Your company doesn't need to be AS9100 registered to benefit from this training/ your trained employees can audit your current quality systems as a method to continuously improve.

[Click on the button below for complete information.](#)

ISO9001 Internal Auditor Training

October 18-19 • Fargo

This 1-1/2 day training will focus on the ISO9001:2015 Quality Management System.

ISO9001 is Quality Management System that many businesses use as the foundation upon which they add their unique industry requirements. Many firms are already ISO Certified, and many more are becoming certified as their customers require it or they are trying to attract new business.

This training is for personnel involved in conducting or supporting internal audits. Your company doesn't need to be ISO9001 registered to benefit from this training; your trained employees can audit your current quality systems as a method to continuously improve.

[Click on the button below for complete information.](#)

[AS9100 Info & Registration](#)

[ISO9001 Info & Registration](#)

Business Excellence Optimization Assessment



Business Excellence Optimization Update

Since rolling out our new Business Excellence Optimization offering, Impact Dakota has completed ten Assessment and Report Out Sessions and more are being scheduled.

The process consists of a 54-question assessment for your leadership team, and then a two hour report out session with those same people. This session allows us to partner with leadership to dig deep on your pain points, get to root causes and develop a holistic roadmap to success for your organization. We then give all that information and recommendations developed from the process to you at no cost.

What Makes Us Different? As North Dakota's NIST MEP-approved Center, Impact Dakota's mission is to help manufacturers in North Dakota achieve their potential. We are measured by the economic impact we provide to the North Dakota companies we serve, *which means, your success equals our success.* In the past four quarters we have helped 45 manufacturers generate \$8.8M in New Sales, \$27.9M in Retained Sales, \$3.0M in Cost Savings, 203 Jobs Retained, and \$2.6M in New Investments and we would love to help you.

Please contact [Gordon](#) if you have any questions, or if you would like to take action on the Business Excellence Optimization offering.

PEOPLE + PROCESSES in alignment with Organizational Strategy = RESULTS

Manufacturing Myths – Debunked!

- THE TRUTHS ABOUT THE INDUSTRY TODAY -

Myth #2

Manufacturing is a poor career choice.



Truth

Manufacturing is actually an excellent choice.



[Click for Supporting Details](#)

Technology Transfer Acceleration by the MEP National Network

From my standpoint, technology transfer is not easy, especially when attempting to introduce a new capability or technology into the manufacturing sector. Smaller manufacturers in particular present unique environments and challenges that must be appropriately understood if the transfer is to be successful.

[Click Here to read Technology Transfer Blog](#)

The Secret to Improving Your Leadership ... Really

Why do so few leadership improvement efforts produce the results that leaders and business sponsors want? What is in the way?

We tend to use the terms "leadership" and "management" interchangeably. What's the difference and which is more important? Instead of thinking of them as "specific people", what about thinking of leadership and management as functions?

Leadership functions are about coping with change — they're longer term, they're about going somewhere. On the other hand, management functions focus on coping with complexity — day-to-day stuff. You need both functions.

[Click Here for the Secret to Improving Your Leadership](#)

MANUFACTURING in Lehman's Terms



Technical Skills Training

The COVID-19 pandemic changed many aspects of our daily lives. Many businesses had to make drastic changes to how they did business, and many workers began reevaluating their relationships with their jobs. Some employees realized they were ready for a change while others started wondering how they can advance within their current workplace. Now more than ever, manufacturers need to get creative to retain workers, help attract new ones and keep employees satisfied.

One program which has been recognized to be effective in helping manufacturing program providers and employers offset the cost in their effort to support the development of highly trained skilled workers is the Technical Skills Training Grant. The Technical Skills Training Grant is a grant program offered through the North Dakota Department of Commerce designed to support eligible training providers and employers in their efforts to design and launch rapid, non-degree re-skilling and upskilling programs, expand capacity in existing programs that began after May 17, 2021, and/or move training to virtual platforms to train workers.

[Click here to read Lehman's Terms](#)

Supply Chain Scouting System

Impact Dakota is partnering with NIST Manufacturing Extension Partnership (NIST MEP) and our nationwide network of 50 other MEP Centers across the U.S. and Puerto Rico to help solve supply chain gaps encountered by manufacturers, government entities, and critical service providers.

**Do you have a gap?
Are you able to fill a gap?**

Please click on the button below to check out the list of current needs.



SINCE 2001...



\$411 MILLION IN NEW AND RETAINED SALES

\$114 MILLION IN COST SAVINGS

\$217 MILLION IN NEW INVESTMENTS

3,891 IN NEW JOBS CREATED OR JOBS RETAINED

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