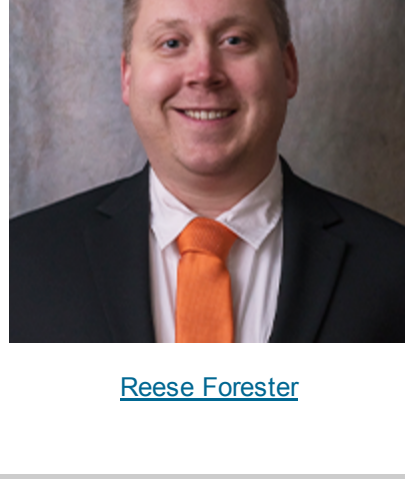


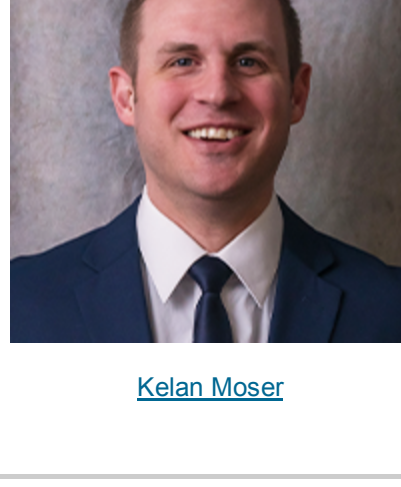
## Meet Impact Dakota's New Hires

Reese Forester and Kelan Moser have been hired as Senior Business Advisors. They will be responsible for the development and delivery of high value services to client companies by conducting company assessments to identify problems, issues, opportunities and solutions and conducting technical assistance and planning projects.

*Click on their names below to read their bios.*



[Reese Forester](#)



[Kelan Moser](#)



*Impact Dakota CEO/President Jodie Mjoen and Congressman Kelly Armstrong*

## Impact Dakota CEO/President Hill Week Update

Jodie Mjoen, Impact Dakota CEO/President, had the opportunity to visit with Congressman Kelly Armstrong and Senator Kevin Cramer's offices while in Washington D.C. for Hill Week March 8-16, 2022. Hill Week includes meetings of the National Institute of Standards and Technology Manufacturing Extension Partnership Centers from all 50 US states plus Puerto Rico.

Both visits with Congressman Armstrong's and Senator Cramer's teams were very positive. We are grateful for their support of our North Dakota manufacturers in the past and certainly as we continue to work together going forward. We all look forward to keeping in touch and leveraging our strengths to support and grow North Dakota's manufacturing sector!

During the meetings we talked about fostering manufacturing opportunities in North Dakota. We discussed upcoming needs to support growing manufacturers with workforce solutions, increases in automation solution, as well as up and down stream supply chain analysis & optimization are key to meeting customer demands, especially with the increases seen due to reshoring production to US manufacturers. In addition, we talked about the opportunities that regulatory compliance to ISO9001, AS9100, Food Safety SQF and other QMS certifications are breaking barriers for entry into new customers that require them to do business. We continued by covering increases in Department of Defense manufacturing work and how Impact Dakota has been able to support DoD cybersecurity compliance to NIST SP800-171. Impact Dakota is looking at 8X – 14X and up Return On Investment for all projects solutions we're delivering so they are game-changers to our vital North Dakota manufacturers.

### — NEW SERVICE OFFERING —

## What's Keeping You Up At Night?

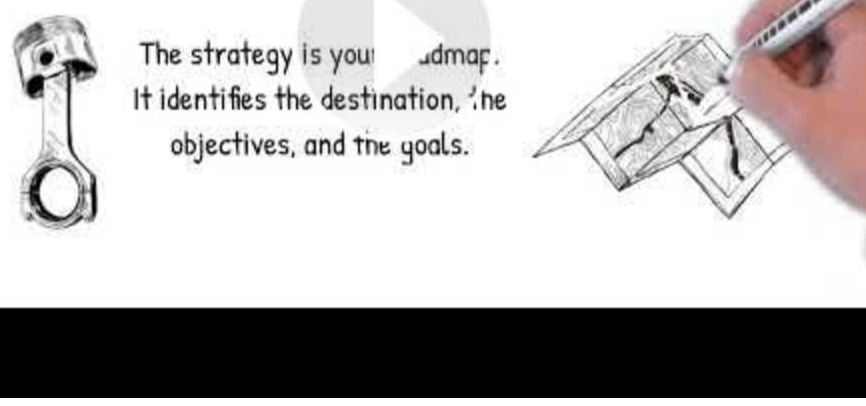
Is your business experiencing low performance, gridlock, or friction? Perhaps confusion, internal competition, variance? All of the above? Let us help you! Impact Dakota is excited to launch a new tool, the Business Excellence Optimization Assessment to be exact.

BizX, as we call it, is a **no-cost** self-assessment which helps bring clarity to your "pain", determine the root cause, and most importantly helps you develop the action plan that will improve and optimize your business.

We invite you to watch this four-minute video to learn more about the assessment and how it can help you and your business.



The first cylinder is strategy.



Please reach out to [Impact Dakota](#) for more information or to schedule your no-cost assessment. Let us help you optimize your business!

[Does your business need a tune-up?](#)

## upcoming EVENTS

### How to Effectively Attract and Retain Talent

April 21, 2022 • 1:00 p.m. CT • Webinar

Today's talent market is more chaotic and competitive than ever. With the "Great Resignation," employers have seen people at all levels leave their jobs in large numbers. Manufacturers across the country report a shortage of qualified workers. The market and societal forces behind these challenges are likely long-term and can't be ignored. Your company needs fresh ideas to effectively attract and retain talent.

In this webinar, you'll learn realistic steps to give your company a competitive advantage when it comes to hiring the right people. You'll hear market insights to inform your recruitment and retention strategies, and get practical tools that any manufacturing company can put into practice.

[Click here for Talent Webinar Info & Registration](#)

### Lean Enterprise High Performance Manufacturing

Beginning May 10, 2022 • Virtual

Impact Dakota is in the process of recruiting for a new round of Lean Enterprise High Performance Manufacturing (LEHPM) training which starts on May 10, 2022.

The Lean Enterprise High Performance Manufacturing (LEHPM) training provides your key staff with a working knowledge of the principles and best practices of Lean. It is the only nationally recognized Lean Certification program; using standards developed and judged by the Society of Manufacturing Engineers (SME).

Impact Dakota will work with your employees to build their Lean knowledge and skills, and help you sustain your Lean capacity through the LEHPM program. It includes classroom training on all major Lean tools and elements and immediate implementation of that knowledge and skills in your company.

[Click for LEHPM Information](#)

## MANUFACTURING in Lehman's Terms

### 2021 Automation Tax Credit Status

In the manufacturing world, activity seems to be strong in North Dakota. Product demand is good and there continues to be a lot of primary sector business expansion both with respect to our existing manufacturers as well as interest in new operations starting up in the state. That being said, supply chains continue to be challenging and workforce continues to be an issue. With respect to workforce, North Dakota is in a little better position than we were prior to the pandemic when the state consistently ran in the top three states for lowest unemployment in the nation.



Dave Lehman  
dlehman@nd.gov  
701-226-0309

[Click to read Lehman's Terms](#)

### Want to Fill Your Job Openings? Hire Those With "Unique Abilities"

In addition to building our lifesaving and world-changing products, let's manufacture something else: inclusivity. There are hundreds of thousands of Americans with unique abilities who are either unemployed or underemployed. At a time when American manufacturing needs over two million workers, it's time for manufacturing companies to expand their perspective.

[Read Full Story](#)

### Supply Chain Study Hits the Ground Running

With supply chain disruptions continuing to dominate the headlines, it is more important than ever to take the lessons learned today and apply them to the supply chains of tomorrow.

When it comes to emerging technologies, the hard questions need to be asked: What supply chains must be built today to support the warfighters of tomorrow? In a globalized economy, is the United States dangerously reliant on competitors for key components? Where can the nation work with partners and allies to establish alternative supply chains that remove such dependencies? How can the government create an environment that allows the defense industry to thrive and meet the needs of the military? Where can academia play a stronger role in issues like workforce and testing?

These are exactly the issues that the ETI supply chain study is tackling. Over the past few months, the ETI team has been hard at work and three updates on the study are worth noting.

[Supply Chain Study Updates](#)

### Supply Chain Scouting System

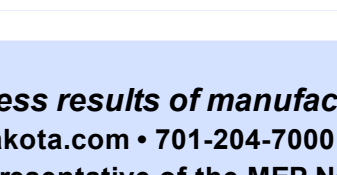
Impact Dakota is partnering with NIST Manufacturing Extension Partnership (NIST MEP) and our nationwide network of 50 other MEP Centers across the U.S. and Puerto Rico to help solve supply chain gaps encountered by manufacturers, government entities, and critical service providers.

*Do you have a gap? Are you able to fill a gap?*

Please click on the button below to learn more about the system, or [CLICK HERE TO VIEW THE CURRENT LIST OF NEEDS!](#)

[Learn About Supplier Scouting](#)

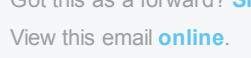
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Impact Dakota is the official representative of the MEP National Network in North Dakota.

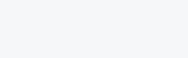
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