

**ITEM OPPORTUNITY SYNOPSIS:**

Metal Components for Lift Chairs

2020-037

Supplier Scouting Number

|  |   |  |
|--|---|--|
| <b>TECHNICAL INFORMATION:</b>  | <b>1. Describe the item:</b>  | <b>Please describe the item application/ the end use of item.</b>  |
|  |   | Company is searching for a US supplier for metal lift chair frame components to replace Chinese resource due to significant supply chain delays  |
|  |   | <b>Provide the item number if applicable: (N95 Mask vs Protective Mask).</b>   |
|  |   | N/A  |
|  | <b>2. Summary of Technical Specifications and Performance Requirements:</b> | <b>a. Provide dimensions / size / tolerances / performance specifications for the item.</b>  |
|  |   | Components produced by a matched manufacturer must be able to meet the previous performance specifications. <a href="#">See detail specs in the folder on MEP Connect.</a>   |
|  |   | <b>b. List required materials needed to make the product, including materials of product components, if applicable.</b>  |
|  |   | The framing components are composed of tube and plate steel.   |
|  |   | <b>c. Are there applicable certification requirements to supply this item? (i.e. ISO certification) Are there any applicable regulations that apply to the production of this item? (i.e. FDA regulations or EPA regulations) Are there any other standard requirements? (i.e. ASME Standard, IEEE Standard) Please specify.</b> |
|  |   | FDA medical device regulations would apply to these components.  |
|  |   | <b>d. Describe the manufacturing processes (elaborate to provide as much detail as possible).</b>  |
|  |   | The components are machined and fabricated from stock plate and tube steel and then either welded or bolted together.  |
|  |   | <b>f. Additional Comments:</b>   |
|  |   | <b>Is there other information that would impact the item's performance or usefulness? Please explain.</b>  |
| Company designs and sources lift chair components from Chinese supplier. <a href="#">Detailed component specs are in the synopsis folder on MEP Connect.</a> |   |  |

|  |  |   |                                 |                                  |                              |  |
|--|--|---|---------------------------------|----------------------------------|------------------------------|--|
| <b>BUSINESS INFORMATION:</b>   | <b>Potential Business Volume Estimate (i.e., # Units Per Day, Month, Year):</b>  |   |                                 |                                  |                              |  |
|  | 150,000 chairs annual volume sharing these components in all MFG locations.  |   |                                 |                                  |                              |  |
|  | <b>Target Price / Unit Cost Information:</b>   |   |                                 |                                  |                              |  |
|  | Flexible and negotiable. If possible, company would like to know if someone nationally has the capability to produce the components first and then discuss pricing |   |                                 |                                  |                              |  |
|  | <b>Delivery Requirements:</b>  | <b>When is it needed by? (Immediate, 30 Days, 6 months, etc.)</b>                     |                                 |                                  |                              |  |
|  |  | Identifying a source ASAP is preferred, but please continue search for 3 to 6 months. |                                 |                                  |                              |  |
|  |  | <b>Describe packaging requirements (i.e., individually/ group packaging).</b>         |                                 |                                  |                              |  |
| Palletized. More specifics can be provided once source identified                                  |  |   |                                 |                                  |                              |  |
| <b>Where is this opportunity located? Is there a preferred shipping proximity - if applicable?</b> |  |   |                                 |                                  |                              |  |
| Deliveries expected to be made to company's location in Scranton PA                                |  |   |                                 |                                  |                              |  |
| <b>Additional Comments:</b>  | <b>How long would you like to leave this opportunity open to the National Network?</b>   |   |                                 |                                  |                              |  |
|  | <input type="checkbox"/> 3 days  | <input type="checkbox"/> 5 days   | <input type="checkbox"/> 7 days | <input type="checkbox"/> 10 days | <u>3 months</u> <b>Other</b> |  |
|  | <b>Is there other information you would like to include?</b>   |   |                                 |                                  |                              |  |
|  | Price will be an consideration, but willing to pay more to alleviate supply chain issues affecting on time delivery and growth.                                    |   |                                 |                                  |                              |  |

Photos or diagrams of the item (helpful but not required).